







Investor Presentation June 2020

Cautionary Statement



Information in this presentation relating to projected growth and financial performance of the Company's business units, contribution of our greenfield business units, margin performance and operating efficiencies are forward-looking statements.

Readers are cautioned not to place undue reliance on forward-looking statements made during this presentation referring to growth and financial performance of the Company's business units, margin, operating improvement, capital expenditures and acquisitions because these plans, intentions or expectations are based on, among other things, the current uncertain global economic impact of the COVID-19 pandemic or similar outbreak of epidemic, pandemic, or contagious diseases that may emerge in the human population, which may have a material affect on how we and our customers operate our businesses and the duration and extent to which this will impact our future operating results, assumptions about the number of automobiles produced in North America and Europe, the number of extrusion dies required in North America and South America, the rate of economic growth in North America and Europe and emerging markets, investment by OEMs in drivetrain and structural part architecture and other initiatives intended to reduce fuel consumption and/or the weight of automobiles, raw material prices, general economic conditions, capital expenditures and currency fluctuations. These forwardlooking statements include known and unknown risks, uncertainties, assumptions and other factors which may cause actual results or achievements to be materially different from those expressed or implied. For a more extensive discussion of Exco's risks and uncertainties see the 'Risks and Uncertainties' section in the latest Annual Report, Annual Information Form ("AIF") and other reports and securities filings made by the Company. This information is available at www.sedar.com and www.excocorp.com.

While Exco believes that the expectations expressed by such forward-looking statements are reasonable, we cannot assure that they will be correct. In evaluating forward-looking information and statements, readers should carefully consider the various factors which could cause actual results or events to differ materially from those indicated in the forward-looking information and statements. Readers are cautioned that the foregoing list of important factors is not exhaustive. Furthermore, the Company will update its disclosure upon publication of each fiscal quarter's financial results and otherwise disclaims any obligations to update publicly or otherwise revise any such factors or any of the forward-looking information or statements contained herein to reflect subsequent information, events or developments, changes in risk factors or otherwise.

Company Overview



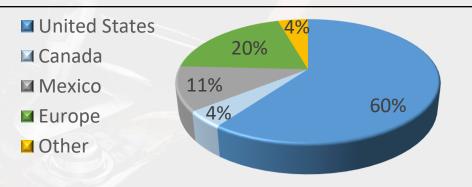
Business Highlights

- Manufacturer of tooling for the light metal industries + interior trim components & solutions for the automotive market
- Leading market positions in niche industries; over 60 year operating history
- Leveraged to SUV/CUV's and growth in EV's, which have greater cabin space for interior trim products and increased aluminum requirements
- Global footprint with 15 plants in 7 countries and 5,400 employees; concentrated in low cost jurisdictions
- Meaningful diversity of customer and end markets
- Decentralized divisions run as profit centers
- TSX listed (XTC); single share class; insiders own 42%

Financial Highlights

- LTM Q2F20 revenue of C\$482 million and EBITDA of C\$61 million (13% margin)
- Consistently strong free cash flow
- Dividend has been increased 12 times in 11 consecutive years, including a 6% increase Jan 2020
- Net-cash position & strong liquidity

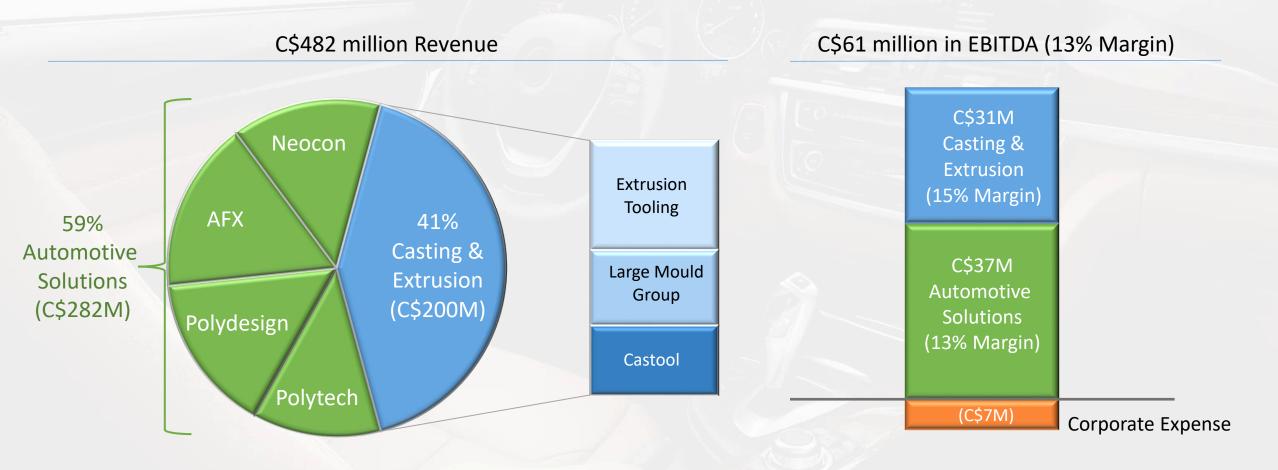
F2019 Sales by Customer Location



Principal Business Segments



Last Twelve Months Revenue and EBITDA Through Q2F20



Global Presence



15 Manufacturing Locations in 7 Countries and 5,400 Employees



Vision and Mission





Vision: To be the benchmark for innovation, efficiency and quality in the industries we serve

> Mission: We enhance the look and functionality of passenger vehicles and tool up light metal industries for superior performance

Exco Values





Safety: We strive for all our employees to go home unharmed



Entrepreneurial spirit: Our culture fosters idea generation and risk taking



Excellence: We set the standard for high quality craftsmanship



Integrity: We expect honesty and transparency in all our dealings



Accountability: We empower our people to make decisions and reward them accordingly



Inclusion: We believe that a diverse workforce delivers the best results



Social responsibility: All of our stakeholders matter



Automotive Solutions Segment







Automotive Solutions Segment



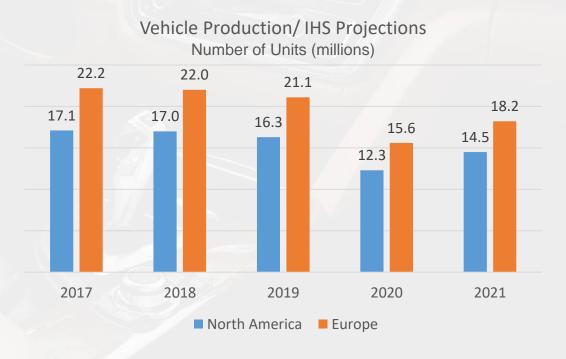
A innovative provider of interior trim and convenience solutions to the global auto market

Competitive Strengths

- Leading supplier of flexible restraint (netting), vehicle protection (cargo trays/ mats) and storage systems
- Specialists in manufacturing/ cutting/ wrapping and assembly of various interior trim components with an emphasis on leather
- Above-market growth potential given trend towards SUV/CUV's and EV's (greater cabin/ cargo space)
- Mix of highly innovative accessory and core parts gives exposure to both sales and production cycles
- Serve all main North American and European OEM's from four strategically located plants in low-cost Free Trade Zones: Mexico, Morocco and Canada
- Operations are primarily Tier 1 and 2; no aftermarket

Market Conditions

- Production significantly disrupted by COVID-19
- IHS projects production will rebound towards historical norms in 2021



Automotive Solutions Segment



Four businesses provide an expanding array of product offerings

Business	Manufacturing Location(s)	Facility Size	Key Products/ Programs	
Polytech	Mexico	130,000 sq ft	 Netting-based storage systems for trunks, seat backs and door panels, etc. Netting-based restraint systems for passenger/ cargo separation Plastic injected moulded consoles, gearshift boots and componentry 	
Polydesign	Morocco	215,000 sq ft	 Similar products as Polytech Cutting and sewing of leather for instrument panels, door panels, consoles, steering wheels, sun visor assembly and wrapping Go-to company for wrapping of automotive parts in Europe 	
Neocon	Canada	77,000 sq ft	 Thermoformed products Cargo organizer systems Flooring and protective systems including bumper covers 	
A	Mexico	96,000 sq ft	 Tier 2 supplier of interior trim components to diversified N.A customers Die cut leather sets for seating and most other interior trim applications Leather wrapped, machine and hand sewn automotive interior parts include steering wheels & center caps, shift knobs & boots, brake handles, armrests 	

Polytech



Leading manufacturer of automotive netting and storage solutions for North America

- Clear market leader in design, engineering and manufacturing of flexible restraint and storage systems for OEM customers in North America
- Product portfolio continues to broaden into other automotive interior components such as gap-hiders
- Vertically integrated operations facilitates low cost and high quality production
- Mix of accessory and core products sold to a diversified customer list, including approximately 15 OEM's and dozens of Tier 1 customers globally
- Significant truck/ SUV/ CUV and growing EV exposure
- 130,000 sq ft facility located in Mexico

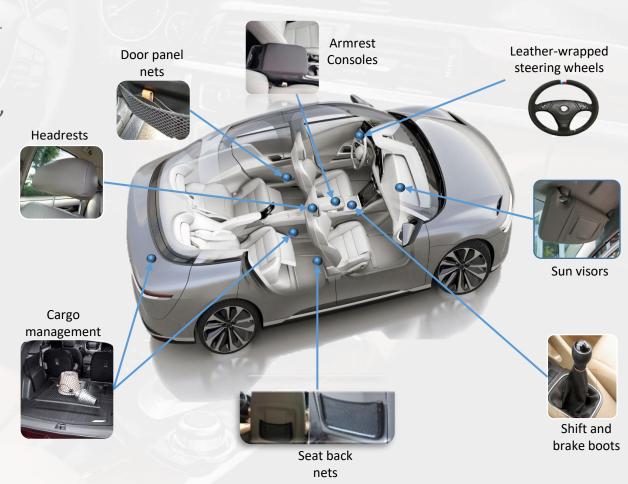


Polydesign



Leading manufacturer of automotive netting and wrapped products for Europe

- Diversified product portfolio with an emphasis on integrated assemblies that take advantage of our vertical integration (injection moulding, foaming, cut, sew, knitting, weaving, braiding)
- Key products include wrapped parts, netting solutions, injection moulded components and sun visors
- Primarily a Tier 2 supplier delivering products to approximately 25 unique customers in 29 countries
- Strategically located to supply Europe more economically than many competitors
- 215,000 sq ft facility located in Tangier, Morocco

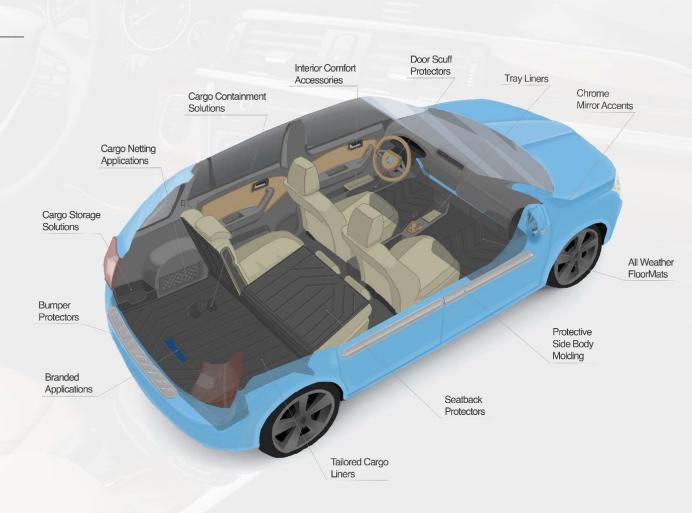






Award winning designer and manufacturer of innovative accessory products for OEM's

- Diversified and growing portfolio of vehicle protection and storage solutions
- Market leader in thermoformed cargo trays and chrome plated bumper protectors
- Significant SUV/ CUV and growing EV exposure driven by outsized cargo areas in these vehicles
- Highly creative team with full in-house capabilities including design, manufacturing, process research and material development
- Tier 1 supplier to 20+ automotive OEM's in North America; market share gains from aftermarket providers
- 77,000 sq ft facility located in Halifax, Nova Scotia







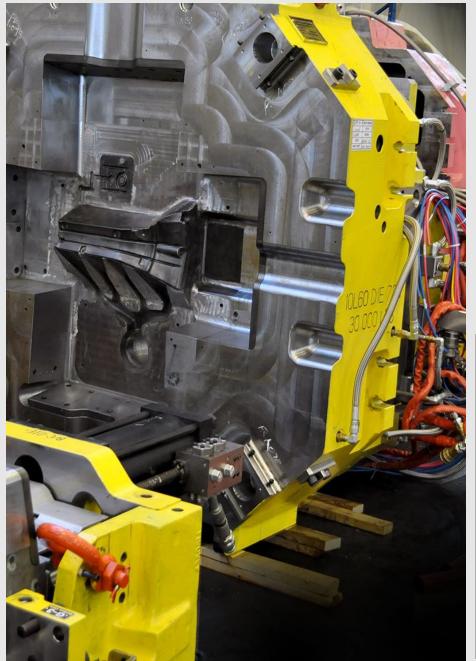
Leading supplier of hand wrapped interior trim components in North America

- Leading independent supplier of hand wrapped interior trim components
- Specialists in cutting leather and other trim materials for seating and various applications
- Tier 2 supplier to a diversified customer base, serving domestic and non-domestic OEM's
- Growth is expected in overall market for leather and leather-like interior components as OEMs continue to look to add content in their vehicles
- Strong relationship with premium European tannery
- 91,000 sq foot facility located in Mexico to serve the North American market













World's largest independent provider of tooling for the Extrusion and Die Cast markets

Competitive Strengths

- Large scale, diversified operations with a total of 11 tooling plants in six countries
- Leading market positions in both die-cast and extrusion tooling
- Upgraded equipment and commonality of manufacturing processes
- Fragmented market; vast majority of competitors lack the financial strength, market reach and capabilities of Exco
- Exposure to long cycle programs & essential services provides stability to revenues in economic downturns
- Approximately 50% of tooling revenues derived from a diverse number of non-automotive end markets

Market Conditions

- Aluminum use is growing across many applications with significant increased demand within the automotive industry driven by vehicle lightweighting trends and move towards EV's
- Increased aluminum demand favorable for both extrusion and die-cast

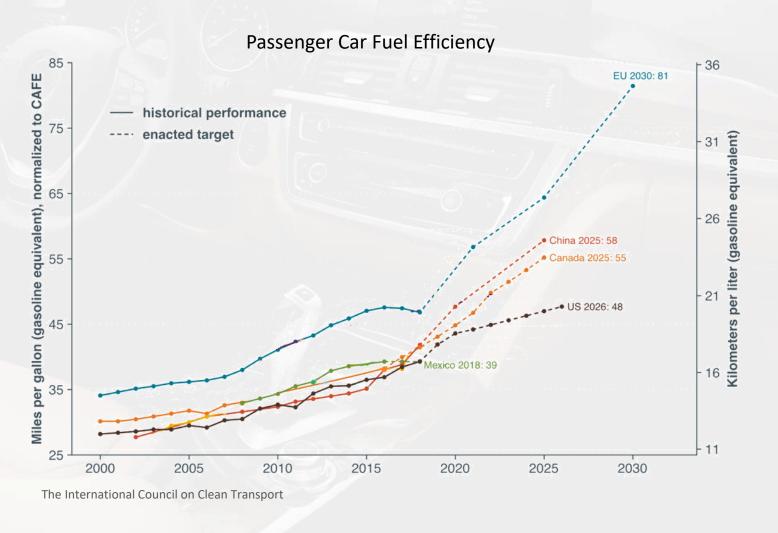
North American Light Vehicle Aluminum Content Net pounds per vehicle





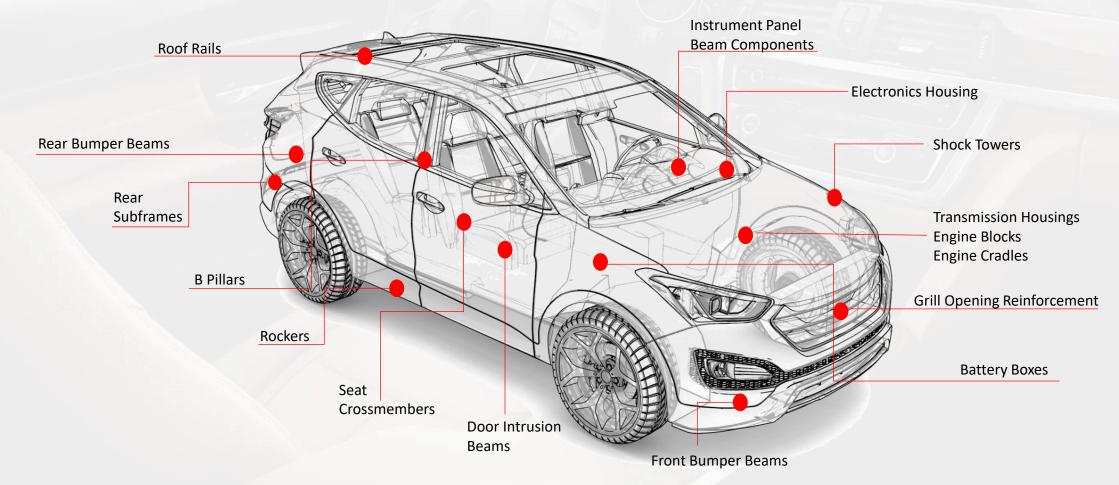
Vehicle light-weighting provides significant growth opportunity across the entire segment

- Ever more stringent fuel efficiency and emission reduction standards are driving the development of increasingly advanced engines and transmissions by OEM and tier 1 suppliers
- Better fuel economy and lower emissions are also driving transition from steel to aluminum alloys in the production of nonpowertrain structural components
- Electric vehicles make extensive use of aluminum components to reduce weight and maximize battery performance
- Recent Trump Administration EPA target roll-backs may slow, but not reverse these trends





Both Internal Combustion Engine and Electric Vehicles are using an increasing number of extruded and die-cast aluminum components to reduce weight





Three related business groups covering die-cast and extrusion tooling

Group	Business	Manufacturing Locations	Total Group Facility Sizes	Key Products/ Programs
Large Mould	EXCO ENGINEERING	Ontario, Canada Toledo, Ohio Queretaro, Mexico	200,000 sq ft	 Design and manufacture of large high pressure die-cast moulds Rebuild of existing moulds Integrated additive manufacturing
Extrusion Tooling	EXCO TOOLING SOLUTIONS®	Ontario, Canada Michigan, USA Texas, USA Queretaro, Mexico Medellin, Colombia Sorocaba, Brazil	210,000 sq ft	Design and manufacture of dies for aluminum extrusion
Castool	CASIOOL TOOLING SYSTEMS	Ontario, Canada Chonburi, Thailand Kanitra, Morocco*	150,000 sq ft*	 Proprietary supporting tooling and systems for the die-cast and extrusion markets

^{*}Kanitra facility currently under construction

Large Mould Group



Aluminum-focused tooling for automotive powertrain and structural components

- Largest independent manufacturer of high pressure die-cast (HPDC) moulds in North America; focused on large moulds; up to 75 tons
- Mix of revenues from new programs and ongoing rebuild work
- Industry-leading design, engineering, manufacturing equipment and processes
- Tier 1 partner to North American, European and Asian OEM's
- 3,500 ton die-casting machine and foundry to test products. Furnaces deliver standard aluminum alloy, structural aluminum alloy & magnesium
- Three locations (Ontario, Ohio and Mexico) with combined facilities totalling 200,000 square feet



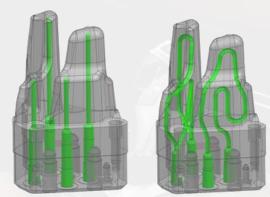
Exco Additive Manufacturing

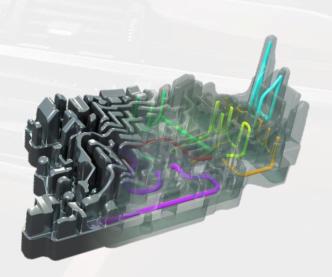


Global leader in the additive manufacturing of tool steel for die casting applications

- Three, quad-laser, large scale additive machines dedicated for tooling applications
- Fully integrated into large mould design to provide enhanced overall die performance and life over conventionally built tools
- Thermal and stress simulation drives design and optimizes cooling channel placement
- In-house heat treatment ensures speed of execution and quality control
- F2019 Winner of Automotive Industry PACE Award







Extrusion Tooling Group

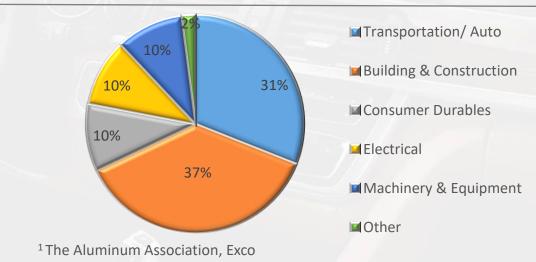


Largest designer and manufacturer of dies for aluminum extrusions in the Americas

Business Overview

- Six manufacturing locations in the Americas (Ontario, Michigan, Texas, Mexico, Brazil, Colombia)
- Estimated market share of 30% in North America
- Commonality of design and manufacturing process across plants provides unmatched flexibility
- Leading edge technology and upgraded machinery
- Very diverse end-market demand; majority non-auto and a number of "essential" industries
- Automotive applications growing double digits through light-weighting & electric vehicle demands
- Customer consolidation and competitor shake-out benefiting well-capitalized players such as Exco

Extruded Products by End Market¹



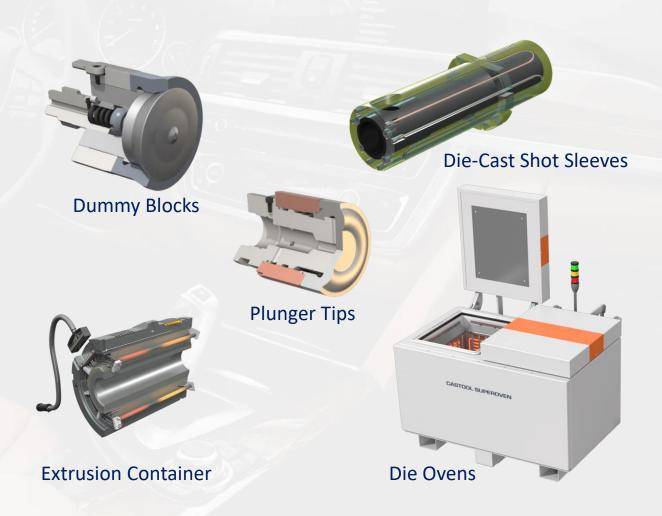






Equipment, accessories and tooling for aluminum die-cast machines and extrusion presses

- Proprietary consumable tooling components and modular systems designed to dramatically increase overall efficiency of extrusion presses and die-cast machines through improved uptime and yields
- Systems-based design results in significant recurring revenues
- Products promote energy conservation and environmental friendliness
- Clear market leader with a highly diverse customer base and global reach
- Patented products, materials and processes
- Production facilities in Ontario and Thailand; currently building a greenfield facility in Morocco



Financial Results

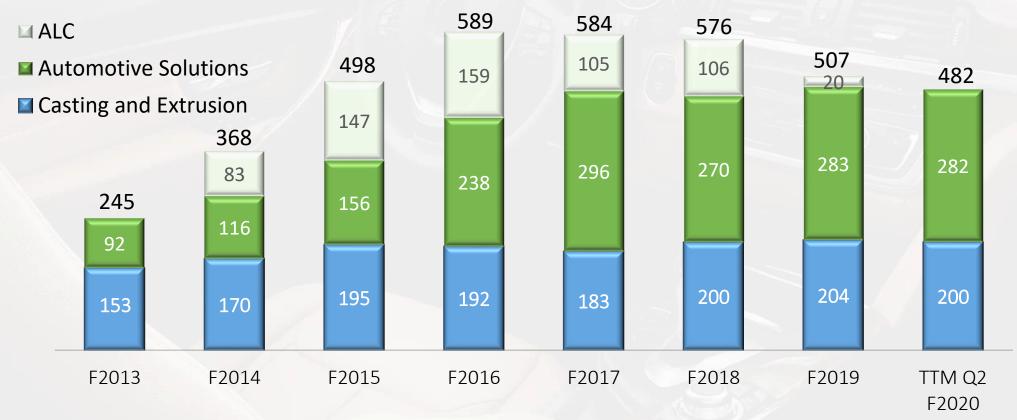


Annual Revenue by Segment



Strong underlying top-line growth from core operations over time

C\$ Millions

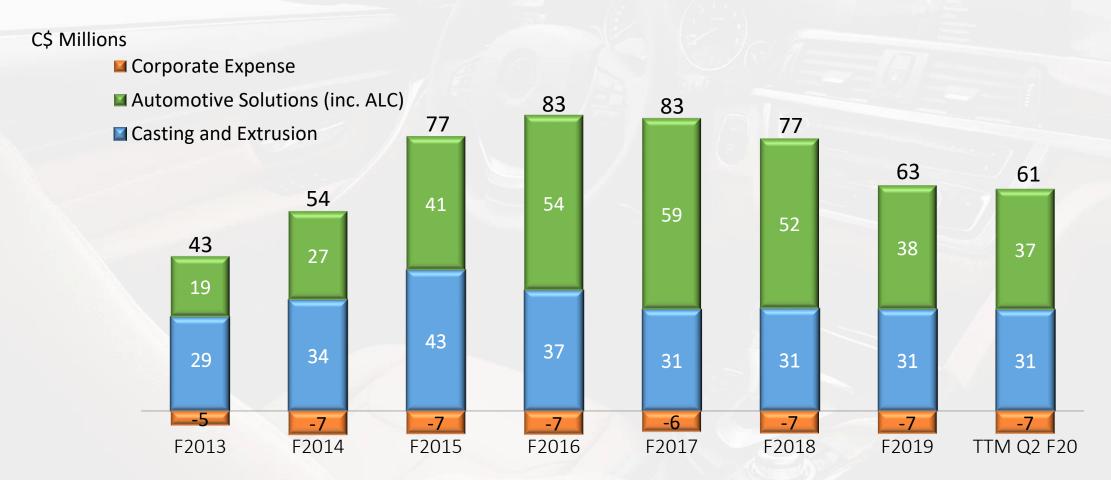


Fiscal year ended September 30 ALC acquired March 2014; AFX acquired April 2016; ALC filed liquidation petition in January 2019

Annual EBITDA by Segment



Cost increases in Automotive Solutions Segment have stabilized

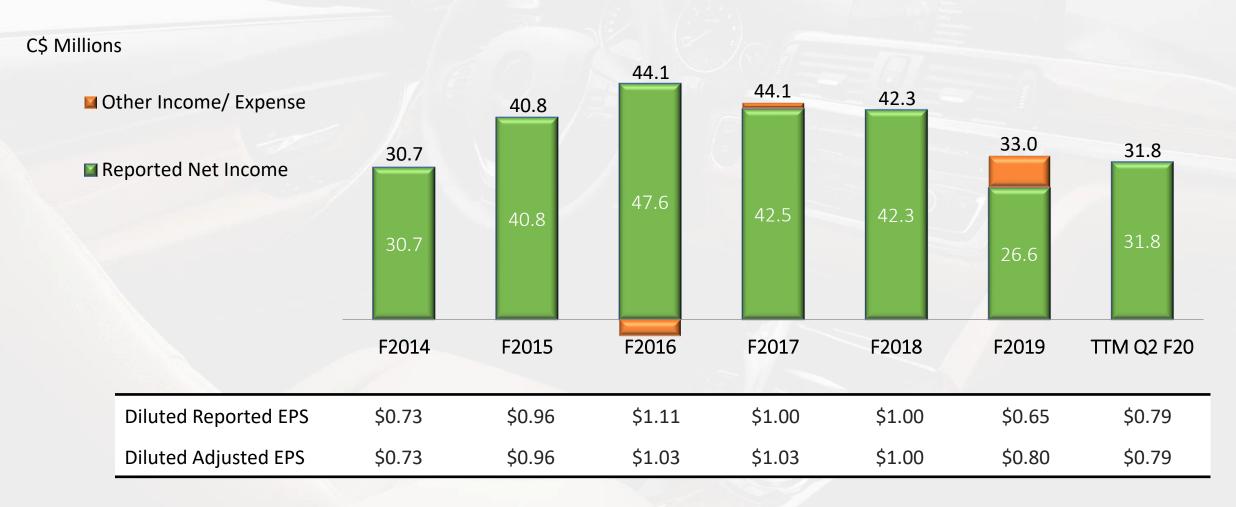


Fiscal year ended September 30

Net Income and Adjusted Net Income



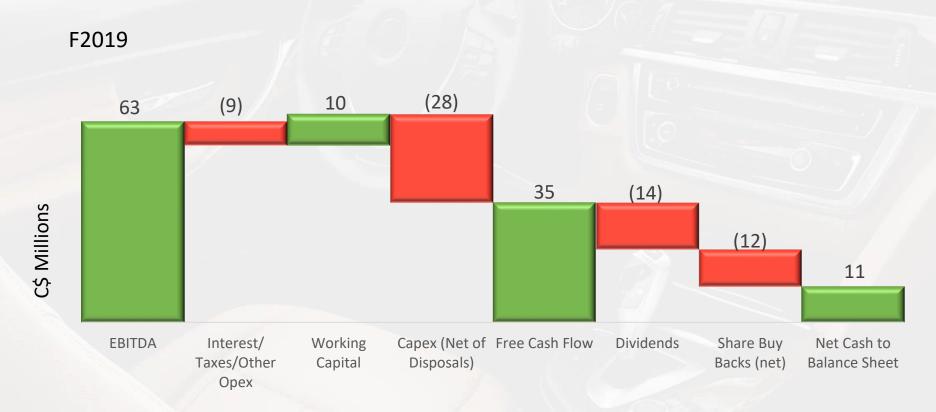
Reported EPS in F2019 negatively impacted by write-off of remaining equity in ALC



Cash Flow Generation



Consistently strong EBITDA to free cash flow conversion with proceeds directed to meaningful shareholder returns and further strengthening of the balance sheet

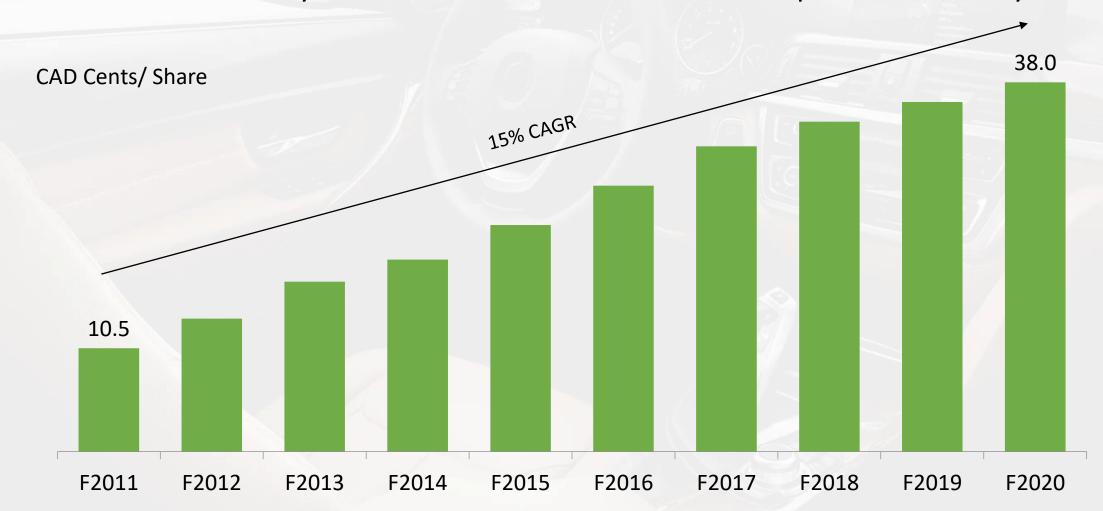


Fiscal year ended September 30

Dividend



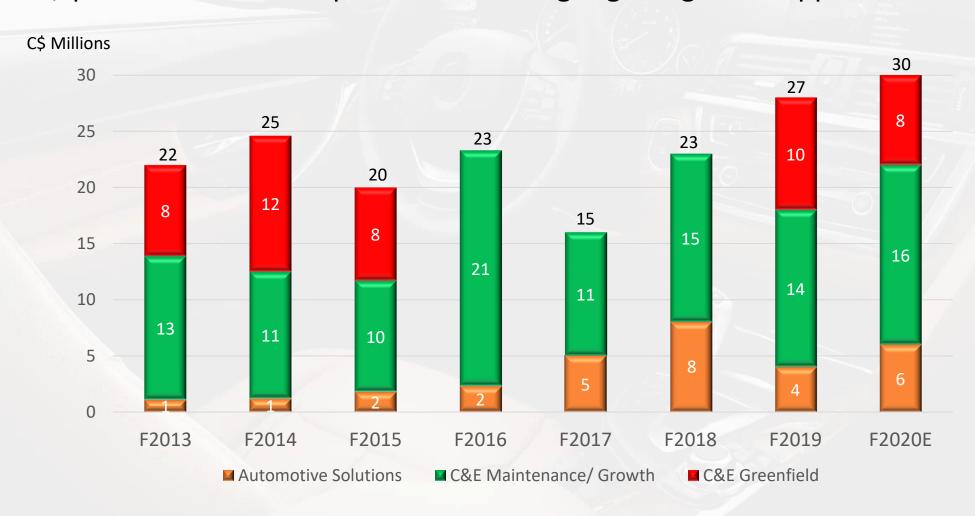
Dividend increased by 6% to an annualized rate of 38 cents per share January 2020



Capital Expenditures



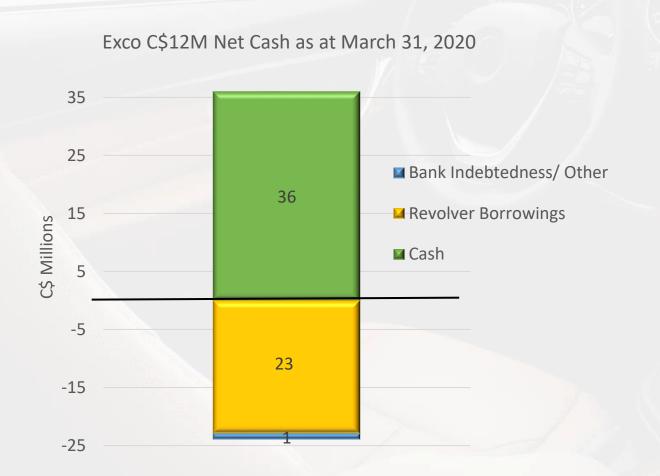
Recent/ planned elevated capex reflects strong organic growth opportunities



Financial Leverage & Liquidity



Balance Sheet in a \$12M Net Cash Position; Very Strong Liquidity



- LTM Q2 F2020 EBITDA of C\$61M
- C\$50M committed revolver matures February 2023; \$27M available
- Balance sheet cash of \$36M
- Have stress tested financial and liquidity position and expect to remain Free Cash Flow positive in second half of fiscal 2020 with comfortable compliance to bank facility covenants

Questions







Technologies Limited

