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Unaudited Condensed Interim Report  
to the shareholders  
for the three and six months ended  
March 31, 2024

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| <i>(in \$ thousands except per share amounts)</i> | Three Months Ended<br>March 31 |           | Six Months Ended<br>March 31 |           |
|---|--------------------------------|-----------|------------------------------|-----------|
|   | 2024                           | 2023      | 2024                         | 2023      |
| Sales   | <b>\$163,825</b>               | \$155,507 | <b>\$320,535</b>             | \$294,600 |
| Net income  | <b>\$8,066</b>                 | \$6,288   | <b>\$13,708</b>              | \$10,811  |
| Basic earnings per share                          | <b>\$0.21</b>                  | \$0.16    | <b>\$0.35</b>                | \$0.28    |
| Weighted avg basic common shares o/s (000's)      | <b>38,805</b>                  | 38,912    | <b>38,812</b>                | 38,912    |

*The following management's interim discussion and analysis of operations and financial position are prepared as at May 1, 2024 and should be read in conjunction with the condensed interim consolidated financial statements as at and for the six months ended March 31, 2024 and 2023 and the consolidated financial statements and Management's Discussion and Analysis ("MD&A") in the Company's 2023 Annual Report.*

*This MD&A has been prepared by reference to the MD&A disclosure requirements established under National Instrument 51-102 "Continuous Disclosure Obligations" ("NI 51-102") of the Canadian Securities Administrators. Additional information regarding Exco, including copies of its continuous disclosure materials such as its annual information form, is available on its website at [www.excocorp.com](http://www.excocorp.com) or through the SEDAR website at [www.sedarplus.ca](http://www.sedarplus.ca).*

### ***Use of Non-IFRS Measures***

*In this MD&A, reference may be made to EBITDA, EBITDA Margin, Pretax Profit, Free Cash Flow and Maintenance Fixed Asset Additions which are not defined measures of financial performance under International Financial Reporting Standards ("IFRS"). A reconciliation to these non-GAAP measures is provided within this MD&A. Exco calculates EBITDA as earnings before interest, taxes, depreciation and amortization and EBITDA Margin as EBITDA divided by sales. Exco calculates Pretax Profit as segmented earnings before other income/expense, interest and taxes. Free Cash Flow is calculated as cash provided by operating activities less interest paid and Maintenance Fixed Asset Additions. Maintenance Fixed Asset Additions represent management's estimate of the investment in fixed assets that is required for the Company to continue operating at current capacity levels. Given the Company's elevated planned capital spending on fixed assets for growth initiatives (including additional Greenfield locations, energy efficient heat treatment equipment and increased capacity) through the near term, the Company has modified its calculation of Free Cash Flow to include Maintenance Fixed Asset Additions and not total fixed asset purchases. This change is meant to enable investors to better gauge the amount of generated cash flow that is available for these investments as well as acquisitions and/or returns to shareholders in the form of dividends or share buyback programs. EBITDA, EBITDA Margin, Pretax Profit and Free Cash Flow are used by management, from time to time, to facilitate period-to-period operating comparisons and we believe some investors and analysts use these measures as well when evaluating Exco's financial performance. These measures, as calculated by Exco, do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other issuers.*

## MANAGEMENT DISCUSSION AND ANALYSIS

Consolidated sales for the second quarter ended March 31, 2024 were \$163.8 million compared to \$155.5 million in the same quarter last year – an increase of \$8.3 million, or 5%. Year-to-date sales were \$320.5 million compared to \$294.6 million the prior year – an increase of \$25.9 million or 9%. The impact of foreign exchange rate changes were negligible as sales increased \$0.3 million in the quarter and \$2.0 million year-to-date.

Strong sales continue to be supported by the Company's various strategic growth initiatives. These initiatives have required significant investment in both capital assets and operating costs over the last few years and remain ongoing. We anticipate the bulk of the spending for these initiatives will be complete with our fiscal 2024 capital budget and that our capital spending will decrease beyond this timeframe. Our current key projects are summarized as follows:

- Castool Morocco Greenfield Facility – Opened in November 2021 and positions Castool to better penetrate the European die cast and extrusion tooling markets for consumable and capital items. The plant is anticipated to demonstrate steady growth in both top and bottom-line performance as operations season;
- Castool Mexico Greenfield Facility – Opening ceremonies for this facility occurred in October 2023 and operations commenced concurrently. This facility has increased manufacturing capacity and positions Castool to better penetrate markets in Latin America and the Southern US. Depreciation expenses and start-up cash costs will increase in F2024, but financial results are expected to quickly improve in F2025 and beyond;
- Castool Heat Treatment Operations – Fully operational and handling all of Castool Uxbridge and Large Mould Newmarket heat treatment requirements.
- Large Mould Group Capital Additions – All equipment to support Giga-sized moulds installed and operational. Additional investments to support continued growth in our leading additive manufacturing (3D printing) are being pursued;
- Halex operations – New equipment continues to be installed at the plants various locations while work continues to further integrate Halex into the broader Extrusion Group and realize synergies from the sharing of best practices;
- Extrusion Group Heat Treatment – Installation of new vacuum heat treatment equipment in Mexico, Texas and Markham are all fully operational. New, similar equipment has been ordered for our Michigan location for installation in late F2024;
- Automotive Solutions Group – New equipment continues to be installed within the previously expanded footprint to support a growing book of business.

The Automotive Solutions segment reported sales of \$85.8 million in the second quarter – an increase of \$2.7 million, or 3% from the prior year quarter. Year-to-date segment sales totaled \$168.8 million – an increase of \$15.5 million, or 10% compared to last year. Foreign exchange rate changes increased segment sales minimally in the quarter and year-to-date (\$0.2 million and \$0.9 million respectfully). The sales increase was driven by the ramp up of newer programs, stable vehicle production volumes, select pricing actions to compensate for inflationary pressures as well as favorable vehicle mix. Blended vehicle production volumes in North America and Europe were essentially unchanged from the prior year quarter, indicating continued gains in content per vehicle. Looking forward, industry growth may be tempered by elevated interest rates, relatively high vehicle average transaction prices, rising dealer inventory levels, and softening global economic conditions. Nonetheless, vehicle sales remain encouraging (particularly in North America), dealer

inventory levels remain well below pre-COVID-19 levels and OEM incentives are rising. Exco's sales volumes will benefit from recent and future program launches that are expected to provide ongoing growth in our content per vehicle. Quoting activity also remains encouraging and we believe there is ample opportunity to achieve our targeted growth objectives.

The Casting and Extrusion segment reported sales of \$78.0 million for the second quarter – an increase of \$5.6 million or 8%, from the same period last year. Year-to-date, the segment reported sales of \$151.7 million – an increase of \$10.5 million, or 7%. Foreign exchange rate movements increased segment sales by \$0.1 million in the quarter and \$1.1 million year-to-date. Demand for our extrusion tooling recovered from weaker conditions in the prior sequential quarter in both North America and Europe due primarily to December holiday shutdowns at our customers. High interest rates have negatively influenced the building, construction and recreational vehicle extrusion end-markets, but automotive and sustainable energy extrusion end markets remain strong and we are further positioning our businesses to benefit from continued strength in these markets. We remain focused on standardizing manufacturing processes, enhancing engineering depth and centralizing critical support functions across our various plants. These initiatives have reduced lead times, enhanced product quality, expanded product breadth and increased capacity. Management is developing the benefits of its Castool greenfield locations in Morocco and Mexico which provide the opportunity to gain market share in Europe and Latin America through better proximity to local customers. In the die-cast market, which primarily serves the automotive industry, demand and order flow for new moulds, associated consumable tooling and rebuild work has increased as industry vehicle production volumes remain healthy and new electric vehicles, hybrids and more efficient internal combustion engine/transmission platforms are launched. In addition, demand for Exco's additive (3D printed) tooling continues its strong contribution as customers focus on greater efficiency with the size and complexity of die-cast tooling continuing to increase with the rising adoption of giga-presses. Sales in the quarter were also aided by price increases, which were implemented to protect margins from higher input costs. Quoting activity remains robust and our backlog for die-cast moulds remains at record levels.

Consolidated net income for the second quarter was \$8.1 million or basic and diluted earnings of \$0.21 per share compared to \$6.3 million or \$0.16 per share in the same quarter last year – an increase of net income of \$1.8 million or 29%. Year-to-date, consolidated net income was \$13.7 million or \$0.35 per basic share compared to \$10.8 million or \$0.28 per basic share last year – an increase in net income of \$2.9 million or 27%. The consolidated effective income tax rate was 23% in the current quarter compared to 21% in the prior year quarter. Year-to-date, the consolidated effective income tax rate was 23% compared to 22% last year. The income tax rate in the quarter and year-to-date was impacted by non-deductible losses from our Castool Morocco facility, offset by geographic distribution, and foreign rate differentials.

The Automotive Solutions segment reported Pretax Profit of \$8.4 million in the second quarter, a decrease of \$0.3 million from the prior year quarter. Year-to-date, the segment reported Pretax Profit of \$16.5 million – an increase of \$0.6 million compared to the prior year period. Second quarter segment Pretax Profit increased sequentially 3% over the first quarter. Variances in period profitability were due to product mix shifts, higher raw material pricing, rising labour costs in all jurisdictions and foreign exchange headwinds. Labour costs in Mexico have been particularly challenging in recent years and are seeing added pressure in fiscal 2024 given the significant rise in minimum wage levels. Offsetting these factors were improved stability in vehicle production volumes, which have led to improvements in labour scheduling and reduced expedited shipping costs. As well, pricing action and efficiency initiatives helped temper inflationary pressures while higher volumes from new program launches improved absorption of fixed costs. Although production volumes have largely stabilized from a macroeconomic and global perspective, volumes in first the quarter were impacted by the UAW strike action and December holiday shutdowns at certain OEMs. These shutdowns reduced profitability in the first quarter as labour levels were maintained and production inefficiencies were incurred for specific parts and programs. Apart from these specific impacts, management is cautiously optimistic that its overall cost structure should improve margins in coming quarters. Pricing

discipline remains a focus and action is being taken on current programs where possible, though there is typically a lag of a few quarters before the impact is realized. As well, new program awards are priced to reflect management's expectations for higher future costs.

The Casting and Extrusion segment reported \$5.5 million of Pretax Profit in the second quarter – an increase of \$1.6 million from the same quarter last year and \$1.9 million from the first quarter fiscal 2024. Year-to-date, the segment reported Pretax Profit of \$9.1 million – an increase of \$3.3 million compared to the prior year period. The Pretax Profit improvement is due to higher sales volumes within Extrusion and Large Mould groups, program pricing improvements, favorable product mix and efficiency initiatives within the Large Mould group; improved efficiency in the Extrusion die business, as well as the prior year one-time January 2023 cyber incident costs of \$0.6 million. Volumes at Castool's heat treatment operation continue to increase providing savings and improved production quality. Offsetting these cost improvements were start-up losses at Castool's greenfield operations and a \$0.7 million increase in segment depreciation associated with recent capital expenditures. Management remains focused on reducing its overall cost structure and improving manufacturing efficiencies and expects such activities together with its sales efforts should lead to improved segment profitability over time.

Corporate segment expenses were \$1.2 million in the second quarter compared to \$2.6 million in the prior year quarter. The improvement relates to current quarter foreign exchange gains partially offset by higher selling and travel costs and prior year second quarter \$1 million January 2023 cyber incident costs. Year-to-date, Corporate expenses of \$3.3 million were down 18% from the prior year at \$4.0 million.

Consolidated EBITDA for the second quarter totaled \$21.2 million compared to \$17.8 million in the same quarter last year – an increase of \$3.4 million or 19%. Year-to-date, consolidated EBITDA totaled \$39.3 million compared to \$33.0 million last year – an increase of \$6.3 million or 19%. Included in the second quarter fiscal 2023 results were \$1.6 million of costs associated with the January 2023 cyber incident. Excluding the impact of these costs, EBITDA increased 9% in the second quarter and 14% year-to-date. For the quarter, EBITDA as a percentage of sales increased to 13.0% in the current period compared to 11.5% the prior year driven by an improvement in Casting & Extrusion segment margins (15.5% compared to 13.6%) and the Automotive Solutions segment decreased slightly (12.0% compared to 12.7%).

### **Financial Resources, Liquidity and Capital Resources**

Operating cash flow before net change in non-cash working capital totaled \$18.9 million in the second quarter compared to \$16.1 million in the same period last year. Year-to-date, operating cash flow before net change in non-cash working capital totaled \$35.4 million compared to \$30.3 million the prior year period. The improved cash from operations in the respective periods is primarily driven by increases in Net Income, which was higher in the current quarter and year-to-date and increased depreciation and amortization reflecting the increased capital asset purchases in recent years. Non-cash working capital consumed \$1.6 million of cash in the current quarter compared to \$10.1 million in the prior year period. Year-to-date, non-cash working capital consumed \$5.2 million of cash compared to \$13.5 million in the prior year period. The non-cash working capital consumption has improved compared to the prior year because fiscal 2023 levels were higher due the impact of the Company's new greenfield locations, significant sales growth, and higher levels at Halex. Consequently, net cash provided by operating activities amounted to \$17.3 million in the current quarter compared to \$6.0 million in the same quarter last year. Year-to-date, net cash provided by operating activities amounted to \$30.1 million compared to \$16.9 million in the prior year period.

Cash used in financing activities in the current quarter was \$11.5 million compared to cash used in financing of \$0.5 million in the prior year quarter. In the current quarter the Company's interest and dividend payments were comparable to the prior year period, however, the Company reduced bank indebtedness \$4.4 million in the current quarter whereby in the prior year period bank indebtedness increased \$5.6 million. Year-to-date,

cash used in financing activities totaled \$12.3 million compared to cash used in financing of \$3.1 million in the prior year period. In the current period, interest costs increased \$0.6 million, dividends were comparable, but bank indebtedness and long-term debt increased \$1.3 million in the current period compared to \$8.9 million in the prior year period. The Company continued to purchase share capital under its Normal Course Issuer Bid in the quarter and year-to-date (\$0.7 million and \$1.1 million respectively).

Cash used in investing activities in the second quarter totaled \$5.2 million compared to \$10.6 million in the same quarter last year. Year-to-date, cash used in investing activities totaled \$17.1 million compared to \$18.0 million the prior year. Investing activities reflects our continued focus on capital asset additions to support our growth initiatives. The change in capital expenditures reflects the timing of capital deliveries as these were impacted by long lead times and the completion of strategic capital initiatives. Growth capital expenditures for the quarter were \$3.4 million and Maintenance Fixed Asset Additions were \$1.8 million and for the year growth capital expenditures were \$7.6 million and Maintenance Fixed Asset Additions were \$9.5 million. Management’s capital budget for fiscal 2024 is \$48.5 million compared to actual capital expenditures of \$37.8 million in fiscal 2023. Due to long lead times associated with capital asset orders, actual capital expenditure spending will be lower than the fiscal 2024 budget.

The Company’s financial position and liquidity remains strong. Exco’s net debt position totaled \$94.6 million as at March 31, 2024 compared to \$94.2 million at September 30, 2023. The Company generated Free Cash Flow of \$13.2 million in the current quarter compared to \$1.0 million in the prior year quarter and \$16.2 million compared to \$6.7 million year-to-date. Second quarter Free Cash Flow was used to fund \$3.4 million of growth capital expenditures, dividends of \$4.1 million and \$0.7 million in share buybacks. Year-to-date Free Cash Flow was used to purchase \$7.6 million in growth capital expenditures, \$8.2 million in dividends, and \$1.1 million in share buybacks. Exco’s principal sources of liquidity include Free Cash Flow, cash of \$16.7 million and \$40.1 million of availability under its \$151 million committed credit facility which matures February 2027. In March 2024, the Company renewed its credit facility to March 2027 from February 2025. Pursuant to the terms of the credit facility, Exco is required to maintain compliance with certain financial covenants. The Company was in compliance with these covenants as at March 31, 2024.

Exco owns 20 of its 21 manufacturing facilities and essentially all of its production equipment. The Company leases sales and support centers in Troy, Michigan, Port Huron, Michigan a warehouse in Brownsville, Texas and operating facilities in Weissenberg Germany and Brescia Italy. The following table summarizes all short-term and long-term commitments Exco has entered.

|                        | March 31, 2024 |           |           |           |
|------------------------|----------------|-----------|-----------|-----------|
|                        | Total          | < 1 year  | 1-3 years | 4-5 years |
| Bank Indebtedness      | \$6,311        | \$6,311   | \$-       | \$ -      |
| Trade accounts payable | 42,575         | 42,575    | -         | -         |
| Long term debt         | 105,000        | -         | 105,000   | -         |
| Lease commitments      | 8,409          | 929       | 1,315     | 6,165     |
| Purchase commitments   | 47,641         | 47,641    | -         | -         |
| Capital expenditures   | 8,461          | 8,461     | -         | -         |
|                        | \$218,397      | \$105,917 | \$106,315 | \$6,165   |

## Quarterly results

The following table sets out financial information for each of the eight quarters through to the second quarter ended March 31, 2024:

| <i>(\$ thousands except per share amounts)</i> | March<br>31,2024 | December<br>31,2023 | September<br>30,2023 | June<br>30,2023 |
|--|------------------|---------------------|----------------------|-----------------|
| Sales  | \$163,825        | \$156,710           | \$160,152            | \$164,551       |
| Net income                                     | \$8,066          | \$5,642             | \$9,210              | \$6,263         |
| Earnings per share                             |                  |                     |                      |                 |
| Basic  | \$0.21           | \$0.15              | \$0.24               | \$0.16          |
| Diluted  | \$0.21           | \$0.15              | \$0.24               | \$0.16          |

| <i>(\$ thousands except per share amounts)</i> | March<br>31,2023 | December<br>31,2022 | September<br>30,2022 | June<br>30,2022 |
|--|------------------|---------------------|----------------------|-----------------|
| Sales  | \$155,507        | \$139,093           | \$140,411            | \$129,250       |
| Net income                                     | \$6,228          | \$4,523             | \$5,569              | \$5,563         |
| Earnings per share                             |                  |                     |                      |                 |
| Basic  | \$0.16           | \$0.12              | \$0.14               | \$0.14          |
| Diluted  | \$0.16           | \$0.12              | \$0.14               | \$0.14          |

Exco typically experiences softer sales and profits in the first and fourth fiscal quarters, which coincides with our customers' plant shutdowns during the holiday season and summer months. Since June 30, 2022, the quarterly results reflect the purchase of Halex and improvements in automotive production volumes as supply chain disruptions (including global semi-conductor shortages) ease, partially offset by negative impacts from the Russian invasion of Ukraine. Net income and Earnings Per Share were negatively impacted by higher depreciation, inflationary pressures, and interest costs associated with the Company's strategic investments.

## Non-IFRS Measures

The following table provides a reconciliation for the periods from net income to EBITDA, EBITDA margin, and a reconciliation of cash provided by operating activities to Free Cash Flow.

|                                 | Three Months ended<br>March 31 |           | Six Months ended<br>March 31 |           |
|---------------------------------|--------------------------------|-----------|------------------------------|-----------|
|                                 | <i>(in \$ thousands)</i>       |           |                              |           |
|                                 | 2024                           | 2023      | 2024                         | 2023      |
| <b>Net income</b>               | <b>\$8,066</b>                 | \$6,288   | <b>\$13,708</b>              | \$10,811  |
| Provision for income tax        | <b>2,383</b>                   | 1,708     | <b>4,127</b>                 | 3,033     |
| <b>Income before income tax</b> | <b>10,449</b>                  | 7,996     | <b>17,835</b>                | 13,844    |
| Depreciation                    | <b>7,365</b>                   | 6,634     | <b>14,684</b>                | 12,994    |
| Amortization                    | <b>1,161</b>                   | 1,173     | <b>2,347</b>                 | 2,338     |
| Net interest expense            | <b>2,248</b>                   | 2,038     | <b>4,418</b>                 | 3,846     |
| <b>EBITDA</b>                   | <b>21,223</b>                  | 17,841    | <b>39,284</b>                | 33,022    |
| Sales                           | <b>\$163,825</b>               | \$155,507 | <b>\$320,535</b>             | \$294,600 |
| <b>EBITDA margin</b>            | <b>13.0%</b>                   | 11.5%     | <b>12.3%</b>                 | 11.2%     |

|   |                 |         |                 |          |
|---|-----------------|---------|-----------------|----------|
| Weighted average basic shares outstanding | <b>38,805</b>   | 38,912  | <b>38,812</b>   | 38,912   |
| <b>EPS</b>                                | <b>\$0.21</b>   | \$0.16  | <b>\$0.35</b>   | \$0.28   |
| Cash provided by operating activities     | <b>\$17,263</b> | \$6,035 | <b>\$30,124</b> | \$16,857 |
| Interest                                  | <b>(2,248)</b>  | (2,038) | <b>(4,418)</b>  | (3,846)  |
| Maintenance Fixed Asset Additions         | <b>(1,771)</b>  | (2,909) | <b>(9,515)</b>  | (6,333)  |
| <b>Free Cash Flow</b>                     | <b>\$13,244</b> | \$1,088 | <b>\$16,191</b> | \$6,678  |

| <b>Quarterly Segment EBITDA Margin</b> | Casting and Extrusion<br>Three months ended March 31 |        | Automotive Solutions<br>Three months ended March 31 |        |
|--|--|--------|---|--------|
|  | <b>2024</b>  | 2023   | <b>2024</b>   | 2023   |
| Pretax Profit                          | <b>5,463</b>   | 3,896  | <b>8,398</b>  | 8,688  |
| Depreciation                           | <b>6,303</b>   | 5,599  | <b>1,042</b>  | 1014   |
| Amortization                           | <b>331</b>   | 326    | <b>830</b>  | 847    |
| <b>EBITDA</b>                          | <b>12,097</b>  | 9,821  | <b>10,270</b>                                       | 10,549 |
| Sales                                  | <b>78,039</b>  | 72,432 | <b>85,786</b>                                       | 83,075 |
| <b>EBITDA Margin</b>                   | <b>15.5%</b>   | 13.6%  | <b>12.0%</b>  | 12.7%  |

| <b>Yearly Segment EBITDA Margin</b> | Casting and Extrusion<br>Six months ended March 31 |         | Automotive Solutions<br>Six months ended March 31 |         |
|-------------------------------------|--|---------|---|---------|
|                                     | <b>2024</b>  | 2023    | <b>2024</b>                                       | 2023    |
| Pretax Profit                       | <b>9,065</b>                                       | 5,813   | <b>16,522</b>                                     | 15,595  |
| Depreciation                        | <b>12,546</b>                                      | 11,034  | <b>2,097</b>                                      | 1918    |
| Amortization                        | <b>672</b>   | 641     | <b>1,675</b>                                      | 1697    |
| <b>EBITDA</b>                       | <b>22,283</b>                                      | 17,488  | <b>20,294</b>                                     | 19,210  |
| Sales                               | <b>151,709</b>                                     | 141,249 | <b>168,826</b>                                    | 153,351 |
| <b>EBITDA Margin</b>                | <b>14.7%</b>                                       | 12.4%   | <b>12.0%</b>                                      | 12.5%   |

### Recent Accounting Changes and Effective Dates

There were no accounting policy changes effective October 1, 2023 that have a material impact to the Company's reporting.

### Controls and Procedures

Based on the current Canadian Securities Administrators (the "CSA") rules under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings, the Chief Executive Officer and Chief Financial Officer (or individuals performing similar functions as a chief executive officer or chief financial officer) are required to certify as at March 31, 2024 that they are responsible for establishing and maintaining disclosure controls and procedure and internal control over financial reporting.

No changes were made in the Corporation's internal control over financial reporting during the Corporation's most recent interim period, that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## **Outstanding Share Capital**

As at March 31, 2024 Exco had 38,763,112 common shares issued and outstanding and stock options outstanding to purchase up to 1,105,500 common shares at exercise prices ranging from \$7.97 to \$9.87.

## **Outlook**

By fiscal 2026, Exco is targeting to produce approximately \$750 million annual revenue, \$120 million annual EBITDA and annual EPS of roughly \$1.50. Exco has made significant progress towards achieving these targets since they were announced and continues to believe its revenue and EBITDA targets remain obtainable. These targets are expected to be achieved through the launch of new programs, general market growth, and also market share gains consistent with the Company's operating history.

Despite current macro-economic challenges, including tightening monetary conditions and strike-related production shut-downs in some North American OEM plants in September and October 2023, the overall outlook is favorable across Exco's segments into the medium term. Consumer demand for automotive vehicles remains stable in most markets. Dealer inventory levels have been increasing, while average transaction prices for both new and used vehicles are near record highs and the average age of the broader fleet has continued to increase. This bodes well for strong levels of future vehicle production and the sales opportunity of Exco's various automotive components and accessories. In addition, OEM's are increasingly looking to the sale of higher margin accessory products as a means to enhance their own levels of profitability. Exco's Automotive Solutions segment derives a significant amount of activity from such products and is a leader in the prototyping, development and marketing of the same. Moreover, the movement towards an electrified and hybrid fleet for both passenger and commercial vehicles is enticing new market entrants into the automotive market while causing traditional OEM incumbents to further differentiate their product offerings, all of which is driving above average opportunities for Exco.

With respect to Exco's Casting and Extrusion segment, the intensifying global focus on environmental sustainability has created significant growth drivers that are expected to persist through at least the next decade. Automotive OEMs are utilizing light-weight metals such as aluminum, in particular, to reduce vehicle weight and reduce carbon dioxide emissions. This trend is evident regardless of powertrain design - whether internal combustion engines, electric vehicles or hybrids. As well, a renewed focus on the efficiency of OEMs in their own manufacturing process is creating higher demand for advanced tooling that can enhance their profitability and sustainability goals. Certain OEM manufacturers have begun utilizing much larger die cast machines to cast entire vehicle sub-frames using aluminum-based alloy rather than stamping, welding, and assembling separate pieces of ferrous metal. Exco is in discussions with several traditional OEMs and their tier providers who appear likely to follow this trend. Accordingly, Exco is positioning its operations to capitalize on these changes. Beyond the automotive industry, Exco's extrusion tooling supports diverse industrial end markets which are also seeing increased demand for aluminum driven by environmental trends, including energy efficient buildings, solar panels, etc.

On the cost side, inflationary pressures have intensified post COVID while prompt availability of various input materials, components and labour has become more challenging. The intensity of these dynamics have generally moderated in recent quarters with the exception of labour costs in Mexico, which continue to see significant increases. We are offsetting these dynamics through various efficiency initiatives and taking pricing action where possible although there is typically several quarters of lag before the counter measures yield results.

The Russian invasion of Ukraine and the Israeli/Palestine conflict have added additional uncertainty to the global economy. And while Exco has essentially no direct exposure to these countries, Ukraine does feed into the European automotive market and Europe has traditionally depended on Russia for its energy needs.

Similarly, the conflict in the Middle East creates the potential for a renewed rise in the price of oil and other commodities as well as logistics costs and could weigh on consumer sentiment.

Exco itself is also looking inwards with respect to ESG and sustainability trends to ensure its operations are sustainable. We are investing significant capital to improve the efficiency and capacity of our operations while lowering our carbon footprint. Our Sustainability Report is available on our corporate website at: [www.excocorp.com/leadership/sustainability/](http://www.excocorp.com/leadership/sustainability/).

### **Forward-looking information**

*This Management Discussion and Analysis contains forward-looking information and forward-looking statements within the meaning of applicable securities laws. We use words such as "anticipate", "may", "will", "should", "expect", "believe", "estimate", "5-year target" and similar expressions to identify forward-looking information and statements especially with respect to growth, outlook and financial performance of the Company's business units, contribution of our start-up business units, contribution of awarded programs yet to be launched, margin performance, financial performance of acquisitions, liquidity, operating efficiencies, improvements in, expansion of and/or guidance or outlook as to future revenue, sales, production sales, margin, earnings, earnings per share, including the outlook for 2026, are forward-looking statements and the impact on Exco's business operations, future plans, activities, objectives, operations, strategy, business outlook and financial performance and condition of the Corporation. These forward-looking statements include known and unknown risks, uncertainties, assumptions and other factors which may cause actual results or achievements to be materially different from those expressed or implied. These forward-looking statements are based on our plans, intentions or expectations which are based on, among other things, the current improving global economic recovery from the COVID-19 pandemic and containment of any future or similar outbreak of epidemic, pandemic, or contagious diseases that may emerge in the human population, which may have a material effect on how we and our customers operate our businesses and the duration and extent to which this will impact our future operating results, the impacts of the Russian invasion of Ukraine and, or the Israeli/Palestine conflicts on the global financial, energy and automotive markets, including increased supply chain risks, assumptions about the demand for and number of automobiles produced in North America and Europe, production mix between passenger cars and trucks, the number of extrusion dies required in North America, South America and Europe, the rate of economic growth in North America, Europe and emerging market countries, investment by OEMs in drivetrain architecture and other initiatives intended to reduce fuel consumption and/or the weight of automobiles in response to rising climate risks, raw material prices, supply disruptions, economic conditions, inflation, currency fluctuations, trade restrictions, energy rationing in Europe, our ability to integrate acquisitions, our ability to continue increasing market share, or launch of new programs and the rate at which our current and future greenfield operations in Mexico and Morocco achieve sustained profitability, plans to address cyber and data security and its expected impact on Exco's operations, management's current expectations and to get a better understanding of the Company's operating environment. Readers are cautioned not to place undue reliance on forward-looking statements throughout this document and are also cautioned that the foregoing list of important factors is not exhaustive. The Company will update its disclosure upon publication of each fiscal quarter's financial results and otherwise disclaims any obligations to update publicly or otherwise revise any such factors or any of the forward-looking information or statements contained herein to reflect subsequent information, events or developments, changes in risk factors or otherwise. For a more extensive discussion of Exco's risks and uncertainties see the 'Risks and Uncertainties' section in our latest Annual Report, Annual Information Form ("AIF") and other reports and securities filings made by the Company. This information is available at [www.sedarplus.ca](http://www.sedarplus.ca) or [www.excocorp.com](http://www.excocorp.com).*

## **NOTICE TO READER**

*The attached unaudited condensed interim consolidated financial statements have been prepared by management of the Company. The condensed interim consolidated financial statements for the three - and six - month periods ended March 31, 2024 and 2023 have not been reviewed by the auditors of the Company.*

**EXCO TECHNOLOGIES LIMITED**  
**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**(Unaudited)**  
\$ (000)'s

|   | As at<br>March 31, 2024 | As at<br>September 30, 2023 |
|---|-------------------------|-----------------------------|
| <b>ASSETS</b>                                     |                         |                             |
| <b>Current</b>                                    |                         |                             |
| Cash and cash equivalents                         | 16,725                  | \$15,796                    |
| Accounts receivable                               | 122,896                 | 128,449                     |
| Inventories                                       | 106,074                 | 111,166                     |
| Prepaid expenses and deposits                     | 6,379                   | 4,660                       |
| Derivative instruments                            | 5,499                   | 5,401                       |
| Income taxes recoverable                          | -                       | 711                         |
| <b>Total current assets</b>                       | <b>257,573</b>          | <b>266,183</b>              |
| Property, plant and equipment, net (note 4)       | 227,099                 | 222,429                     |
| Intangible assets, net (note 5)                   | 28,798                  | 30,601                      |
| Goodwill (note 5)                                 | 92,566                  | 91,330                      |
| Deferred tax assets                               | 1,582                   | 1,528                       |
| <b>Total assets</b>                               | <b>\$607,618</b>        | <b>\$612,071</b>            |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>       |                         |                             |
| <b>Current</b>                                    |                         |                             |
| Bank indebtedness                                 | 6,311                   | \$4,964                     |
| Trade accounts payable                            | 42,575                  | 54,043                      |
| Accrued payroll liabilities                       | 15,342                  | 17,823                      |
| Other accrued liabilities                         | 13,679                  | 18,061                      |
| Provisions  | 7,615                   | 7,191                       |
| Income taxes payable                              | 361                     | -                           |
| Customer advance payments                         | 7,085                   | 5,152                       |
| <b>Total current liabilities</b>                  | <b>92,968</b>           | <b>107,234</b>              |
| Lease liabilities- long-term portion              | 6,397                   | 6,396                       |
| Long-term debt (note 7)                           | 105,000                 | 105,000                     |
| Deferred tax liabilities                          | 22,375                  | 22,421                      |
| <b>Total liabilities</b>                          | <b>226,740</b>          | <b>241,051</b>              |
| <b>Shareholders' equity</b>                       |                         |                             |
| Share capital (note 8)                            | 48,580                  | 48,767                      |
| Contributed surplus                               | 5,914                   | 5,791                       |
| Accumulated other comprehensive income            | 22,125                  | 16,829                      |
| Retained earnings                                 | 304,259                 | 299,633                     |
| <b>Total shareholders' equity</b>                 | <b>380,878</b>          | <b>371,020</b>              |
| <b>Total liabilities and shareholders' equity</b> | <b>\$607,618</b>        | <b>\$612,071</b>            |

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

**EXCO TECHNOLOGIES LIMITED**  
**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME**  
**(Unaudited)**

\$ (000)'s except for income per common share

|  | Three months ended |                  | Six months ended |                  |
|--|--------------------|------------------|------------------|------------------|
|  | March 31           |                  | March 31         |                  |
|  | 2024               | 2023             | 2024             | 2023             |
| <b>Sales</b>   | <b>163,825</b>     | <b>\$155,507</b> | <b>\$320,535</b> | <b>\$294,600</b> |
| Cost of sales  | 130,862            | 122,723          | 254,740          | 233,096          |
| Selling, general and administrative expenses                                 | 11,769             | 15,000           | 26,596           | 28,570           |
| Depreciation (note 4)  | 7,365              | 6,634            | 14,684           | 12,994           |
| Amortization (note 5)  | 1,161              | 1,173            | 2,347            | 2,338            |
| Gain on disposal of property, plant and equipment                            | (29)               | (57)             | (85)             | (88)             |
| Interest expense, net  | 2,248              | 2,038            | 4,418            | 3,846            |
|  | <b>153,376</b>     | <b>147,511</b>   | <b>302,700</b>   | <b>280,756</b>   |
| Income before income taxes   | 10,449             | 7,996            | 17,835           | 13,844           |
| Provision for income taxes (note 11)   | 2,383              | 1,708            | 4,127            | 3,033            |
| <b>Net income for the period</b>   | <b>8,066</b>       | <b>6,288</b>     | <b>13,708</b>    | <b>10,811</b>    |
| Other comprehensive income   |                    |                  |                  |                  |
| Items that may be reclassified to profit or loss in subsequent periods:      |                    |                  |                  |                  |
| Net unrealized gain (loss) on derivatives designated as cash flow hedges (a) | (10)               | 1,539            | 72               | 2,191            |
| Unrealized gain on foreign currency translation                              | 5,047              | 4,116            | 5,224            | 11,795           |
|  | <b>5,037</b>       | <b>5,655</b>     | <b>5,296</b>     | <b>13,986</b>    |
| <b>Comprehensive income</b>  | <b>\$13,103</b>    | <b>\$11,943</b>  | <b>\$19,004</b>  | <b>\$24,797</b>  |
| <b>Income per common share</b>   |                    |                  |                  |                  |
| Basic  | \$0.21             | \$0.16           | \$0.35           | \$0.28           |
| Diluted  | \$0.21             | \$0.16           | \$0.35           | \$0.28           |
| <b>Weighted average number of common shares outstanding (.000)'s</b>         |                    |                  |                  |                  |
| Basic  | 38,805             | 38,912           | 38,812           | 38,912           |
| Diluted  | 38,805             | 38,912           | 38,812           | 38,912           |

(a) Net of income tax receivable of \$3 and income tax payable of \$26 for the three- and six- month periods ended March 31, 2024 (2023 - net of income tax payable of \$551 and \$782 for the three- and six- month periods ended March 31, 2023)

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

EXCO TECHNOLOGIES LIMITED  
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
(Unaudited)  
\$ (000)'s

|                                      | Accumulated other comprehensive income |                     |                   |  |   |  |                            |
|--------------------------------------|--|---------------------|-------------------|--|---|--|----------------------------|
|                                      | Share capital                          | Contributed surplus | Retained earnings | Net unrealized gain (loss) on derivatives designated as cash flow hedges | Unrealized gain on foreign currency translation | Total accumulated other comprehensive income | Total shareholders' equity |
| Balance, October 1, 2023             | \$48,767                               | \$5,791             | \$299,633         | \$3,978  | \$12,851  | \$16,829                                     | \$371,020                  |
| Net income for the period            | -                                      | -                   | 5,642             | -  | -   | -  | 5,642                      |
| Dividend paid (note 3)               | -                                      | -                   | (4,082)           | -  | -   | -  | (4,082)                    |
| Stock option expense                 | -                                      | 75                  | -                 | -  | -   | -  | 75                         |
| Repurchase of share capital (note 8) | (64)                                   | -                   | (320)             | -  | -   | -  | (384)                      |
| Other comprehensive income           | -                                      | -                   | -                 | 82   | 177   | 259  | 259                        |
| <b>Balance, December 31, 2023</b>    | <b>\$48,703</b>                        | <b>\$5,866</b>      | <b>\$300,873</b>  | <b>\$4,060</b>   | <b>\$13,028</b>                                 | <b>\$17,088</b>                              | <b>\$372,530</b>           |
| Net income for the period            | -                                      | -                   | 8,066             | -  | -   | -  | 8,066                      |
| Dividend paid (note 3)               | -                                      | -                   | (4,073)           | -  | -   | -  | (4,073)                    |
| Stock option expense                 | -                                      | 48                  | -                 | -  | -   | -  | 48                         |
| Repurchase of share capital (note 8) | (123)                                  | -                   | (607)             | -  | -   | -  | (730)                      |
| Other comprehensive income           | -                                      | -                   | -                 | (10)   | 5,047   | 5,037  | 5,037                      |
| <b>Balance, March 31, 2024</b>       | <b>\$48,580</b>                        | <b>\$5,914</b>      | <b>\$304,259</b>  | <b>\$4,050</b>   | <b>\$18,075</b>                                 | <b>\$22,125</b>                              | <b>\$380,878</b>           |

|                                      | Accumulated other comprehensive income |                     |                   |  |  |   |                            |
|--------------------------------------|--|---------------------|-------------------|--|--|---|----------------------------|
|                                      | Share capital                          | Contributed surplus | Retained earnings | Net unrealized gain (loss) on derivatives designated as cash flow hedges | Unrealized gain (loss) on foreign currency translation | Total accumulated other comprehensive income (loss) | Total shareholders' equity |
| Balance, October 1, 2022             | \$48,767                               | \$5,431             | \$289,693         | \$1,520  | \$3,098  | \$4,618   | \$348,509                  |
| Net income for the period            | -                                      | -                   | 4,523             | -  | -  | -   | 4,523                      |
| Dividend paid (note 3)               | -                                      | -                   | (4,086)           | -  | -  | -   | (4,086)                    |
| Stock option expense                 | -                                      | 101                 | -                 | -  | -  | -   | 101                        |
| Other comprehensive (loss)           | -                                      | -                   | -                 | 652  | 7,679  | 8,331   | 8,331                      |
| <b>Balance, December 31, 2022</b>    | <b>\$48,767</b>                        | <b>\$5,532</b>      | <b>\$290,130</b>  | <b>\$2,172</b>   | <b>\$10,777</b>  | <b>\$12,949</b>                                     | <b>\$357,378</b>           |
| Net income for the period            | -                                      | -                   | 6,288             | -  | -  | -   | 6,288                      |
| Dividend paid (note 3)               | -                                      | -                   | (4,086)           | -  | -  | -   | (4,086)                    |
| Stock option expense                 | -                                      | 85                  | -                 | -  | -  | -   | 85                         |
| Other comprehensive (loss)           | -                                      | -                   | -                 | 1,539  | 4,116  | 5,655   | 5,655                      |
| <b>Balance, March 31, 2023</b>       | <b>\$48,767</b>                        | <b>\$5,617</b>      | <b>\$292,332</b>  | <b>\$3,711</b>   | <b>\$14,893</b>  | <b>\$18,604</b>                                     | <b>\$365,320</b>           |
| Net income for the period            | -                                      | -                   | 6,263             | -  | -  | -   | 6,263                      |
| Dividends paid (note 3)              | -                                      | -                   | (4,086)           | -  | -  | -   | (4,086)                    |
| Stock option expense                 | -                                      | 86                  | -                 | -  | -  | -   | 86                         |
| Repurchase of share capital (note 8) | -                                      | -                   | -                 | -  | -  | -   | 0                          |
| Other comprehensive income (loss)    | -                                      | -                   | -                 | 941  | (4,436)  | (3,495)   | (3,495)                    |
| <b>Balance, June 30, 2023</b>        | <b>\$48,767</b>                        | <b>\$5,703</b>      | <b>\$294,509</b>  | <b>\$4,652</b>   | <b>\$10,457</b>  | <b>\$15,109</b>                                     | <b>\$364,088</b>           |
| Net income for the period            | -                                      | -                   | 9,210             | -  | -  | -   | 9,210                      |
| Dividends (note 3)                   | -                                      | -                   | (4,086)           | -  | -  | -   | (4,086)                    |
| Stock option expense                 | -                                      | 88                  | -                 | -  | -  | -   | 88                         |
| Other comprehensive income           | -                                      | -                   | -                 | (674)  | 2,394  | 1,720   | 1,720                      |
| <b>Balance, September 30, 2023</b>   | <b>\$48,767</b>                        | <b>\$5,791</b>      | <b>\$299,633</b>  | <b>\$3,978</b>   | <b>\$12,851</b>  | <b>\$16,829</b>                                     | <b>\$371,020</b>           |

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

**EXCO TECHNOLOGIES LIMITED**  
**CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
\$ (000)'s

|   | Three months ended |                 | Six months ended |                 |
|---|--------------------|-----------------|------------------|-----------------|
|   | March 31           |                 | March 31         |                 |
|   | 2024               | 2023            | 2024             | 2023            |
| <b>OPERATING ACTIVITIES:</b>  |                    |                 |                  |                 |
| Net income for the period   | \$8,066            | \$6,288         | \$13,708         | \$10,811        |
| Add non-operating and items not involving a current outlay of cash  |                    |                 |                  |                 |
| Depreciation (note 4)   | 7,365              | 6,634           | 14,684           | 12,994          |
| Amortization (note 5)   | 1,161              | 1,173           | 2,347            | 2,338           |
| Stock-based compensation expense                                    | 130                | 128             | 401              | 234             |
| Deferred income taxes   | (73)               | (94)            | (119)            | 177             |
| Net interest expense  | 2,248              | 2,038           | 4,418            | 3,846           |
| Gain on disposal of property, plant and equipment                   | (32)               | (57)            | (88)             | (88)            |
|   | 18,865             | 16,110          | 35,351           | 30,312          |
| Net change in non-cash working capital (note 10)                    | (1,602)            | (10,075)        | (5,227)          | (13,455)        |
| <b>Cash provided by operating activities</b>                        | <b>17,263</b>      | <b>6,035</b>    | <b>30,124</b>    | <b>16,857</b>   |
| <b>FINANCING ACTIVITIES:</b>  |                    |                 |                  |                 |
| Increase (decrease) in bank indebtedness                            | (4,433)            | 5,612           | 1,347            | (1,045)         |
| Financing from long-term debt                                       | -                  | -               | -                | 10,000          |
| Interest paid, net  | (2,248)            | (2,038)         | (4,418)          | (3,846)         |
| Dividends paid (note 3)   | (4,073)            | (4,086)         | (8,155)          | (8,172)         |
| Repurchase of share capital   | (730)              | -               | (1,114)          | -               |
| <b>Cash provided by (used in) financing activities</b>              | <b>(11,484)</b>    | <b>(512)</b>    | <b>(12,340)</b>  | <b>(3,063)</b>  |
| <b>INVESTING ACTIVITIES:</b>  |                    |                 |                  |                 |
| Purchase of property, plant and equipment (note 4)                  | (5,077)            | (10,631)        | (16,914)         | (18,050)        |
| Purchase of intangible assets (note 5)                              | (151)              | (102)           | (285)            | (183)           |
| Proceeds from disposal of property, plant and equipment             | 50                 | 129             | 106              | 252             |
| <b>Cash used in investing activities</b>                            | <b>(5,178)</b>     | <b>(10,604)</b> | <b>(17,093)</b>  | <b>(17,981)</b> |
| <b>Effect of exchange rate changes on cash and cash equivalents</b> | <b>126</b>         | <b>214</b>      | <b>238</b>       | <b>281</b>      |
| <b>Net increase in cash during the period</b>                       | <b>727</b>         | <b>(4,867)</b>  | <b>929</b>       | <b>(3,906)</b>  |
| Cash, beginning of period   | 15,998             | 17,985          | 15,796           | 17,024          |
| <b>Cash, end of period</b>  | <b>\$16,725</b>    | <b>\$13,118</b> | <b>\$16,725</b>  | <b>\$13,118</b> |

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

**1. CORPORATE INFORMATION**

Exco Technologies Limited (the “Company”) is a global designer, developer and manufacturer of dies, moulds, components and assemblies, and consumable equipment for the die-cast, extrusion and automotive industries. Through 21 strategic locations in 9 countries, the Company services a diverse and broad customer base. The Company is incorporated and domiciled in Canada. The registered office is located at 130 Spy Court, Markham, Ontario, Canada.

**2. SUMMARY OF MATERIAL ACCOUNTING POLICY INFORMATION**

**Basis of preparation**

These unaudited condensed interim consolidated financial statements present the Company’s financial results of operations and financial position as at and for the three- and six- month periods ended March 31, 2024 and have been prepared in accordance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board (“IASB”). The accounting policies used in preparing these unaudited condensed interim financial statements are consistent with those used in the preparation of the 2023 audited annual consolidated financial statements.

The Company’s preparation of unaudited condensed interim financial statements in accordance with IAS 34 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the application of the Company’s accounting policies. The Company’s critical accounting estimates are affected as a result of the various ongoing economic, geopolitical and social impacts, including the global pandemic, Russian invasion of Ukraine, Israeli/Palestine conflict and recessionary conditions. There continues to be significant uncertainty as to the likely effects these items which may, among other things, impact our employees, suppliers, and customers. It is not possible to predict the impact these items will have on the Company, its financial position and the results of operations in the future. The Company is monitoring the future impact of all these items on all aspects of its business. Each reporting period, management carries out this assessment for indications that goodwill and other long-lived assets may be impaired. As required, management will continue to assess these assumptions as the situation changes.

These unaudited condensed interim consolidated financial statements should be read in conjunction with the Company’s 2023 audited annual consolidated financial statements, which are available at [www.sedarplus.ca](http://www.sedarplus.ca) and on the Corporation’s website at [www.excocorp.com](http://www.excocorp.com). The unaudited condensed interim consolidated financial statements and accompanying notes for the three- and six- month periods ended March 31, 2024 were authorized for issue by the Board of Directors on May 1, 2024.

**Accounting standards adopted in fiscal year 2024**

*IFRS 1, Presentation of Financial Statements (“IFRS 1”), IFRS 8 Definition of Accounting Estimates (“IFRS 8”)*

Effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2023 the IASB issued amendments to IFRS 1 to allow a more general approach in classification of liabilities as current and non- current and IFRS 8 to distinguish between accounting policies and accounting estimates. The adoption of these amendments to IFRS 1 and IFRS 8 did not have any impact on the disclosures of the Company.

*Amendments to IAS 1, Classification of Liabilities as Current or Non-current (“IAS 1”)*

The amendments to paragraphs 69 to 76 of IAS 1 specify the requirements for classifying liabilities as current or non-current. The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and must be applied retrospectively. The adoption of this amendments to IAS 1 did not have any impact on the disclosures of the Company.

*Amendments to IAS 12, Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (“IAS 12”)*

The amendment narrowed the scope of certain recognition exemptions so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented. It also, at the beginning of the earliest comparative period presented, recognizes deferred tax for all temporary differences related to leases and decommissioning obligations and recognizes the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at that date. The amendment is

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

effective for annual periods beginning on or after January 1, 2023 with early application permitted. The adoption of this amendment to IAS 12 did not have any impact on the disclosures of the Company.

*Amendments to IAS 12, International Tax Reform-Pillar Two Model Rules ("IAS 12")*

In May 2023, the IASB issued narrow-scope amendments to IAS 12 that aim to provide temporary relief from the requirement to recognize and disclose deferred taxes arising from enacted or substantively enacted tax law that implements the Pillar Two model rules published by the Organization for Economic Co-operation and Development ("OECD"), including tax law that implements qualified domestic minimum top-up taxes described in those rules. The amendments also introduce targeted disclosure requirements for affected companies, and they require entities to disclose:

- The fact that they have applied the exception to recognizing and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes;
- Their current tax expense (if any) related to the Pillar Two income taxes; and
- During the period between the legislation being enacted or substantially enacted and the legislation becoming effective, entities will be required to disclose known or reasonably estimable information that would help users of financial statements to understand an entity's exposure to Pillar Two income taxes arising from that legislation. If this information is not known or reasonably estimable, entities are instead required to disclose a statement to that effect and information about their progress in assessing the exposure.

The amendments to IAS 12 are required to be applied immediately (subject to any local endorsement processes) and retrospectively in accordance with IAS 8, including the requirement to disclose the fact that the exception has been applied if the entity's income taxes will be affected by enacted or substantively enacted tax law that implements the OECD's Pillar Two model rules. The disclosures relating to the known or reasonably estimable exposure to Pillar Two income taxes are required for annual reporting periods beginning on or after January 1, 2023, but they are not required to be disclosed in interim financial reports for any interim period ending on or before December 31, 2023. The adoption of this amendment to IAS 12 did not have any impact on the disclosures of the Company.

### **3. CASH DIVIDEND**

During the three- and six- month periods ended March 31, 2024, the Company paid quarterly cash dividends totaling \$4,073 and \$8,155 (2022 - \$4,086 and \$8,172). The quarterly dividend rate in the second quarter of 2024 was \$0.105 per common share (2023 - \$0.105).

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

**4. PROPERTY, PLANT AND EQUIPMENT**

|   | <b>Machinery and<br/>Equipment</b> | <b>Tools</b>    | <b>Buildings</b> | <b>Land</b>     | <b>Assets under<br/>Construction</b> | <b>Right of Use<br/>Assets</b> | <b>TOTAL</b>     |
|---|------------------------------------|-----------------|------------------|-----------------|--------------------------------------|--------------------------------|------------------|
| <b>Cost</b>                             |                                    |                 |                  |                 |                                      |                                |                  |
| Balance as at September 30, 2023        | \$291,057                          | \$26,495        | \$105,655        | \$14,824        | \$20,709                             | \$8,713                        | \$467,453        |
| Additions                               | 2,761                              | 729             | 1,003            | -               | 11,955                               | 466                            | 16,914           |
| Less: disposals                         | (302)                              | (159)           | -                | -               | -                                    | (18)                           | (479)            |
| Reclassification                        | 16,845                             | 1,211           | 7,024            | -               | (25,080)                             | -                              | -                |
| Foreign exchange movement               | 2,525                              | 265             | 924              | 180             | 98                                   | 172                            | 4,164            |
| <b>Balance as at<br/>March 31, 2024</b> | <b>\$312,886</b>                   | <b>\$28,541</b> | <b>\$114,606</b> | <b>\$15,004</b> | <b>\$7,682</b>                       | <b>\$9,333</b>                 | <b>\$488,052</b> |

|   | <b>Machinery and<br/>Equipment</b> | <b>Tools</b>    | <b>Buildings</b> | <b>Land</b> | <b>Assets under<br/>Construction</b> | <b>Right of Use<br/>Assets</b> | <b>TOTAL</b>     |
|---|------------------------------------|-----------------|------------------|-------------|--------------------------------------|--------------------------------|------------------|
| <b>Accumulated depreciation<br/>and impairment losses</b> |                                    |                 |                  |             |                                      |                                |                  |
| Balance as at September 30, 2023                          | \$173,387                          | \$20,053        | \$49,852         | \$0         | \$0                                  | \$1,732                        | \$245,024        |
| Depreciation  | 10,639                             | 1,296           | 2,309            | -           | -                                    | 440                            | 14,684           |
| Less: disposals   | (302)                              | (138)           | -                | -           | -                                    | (18)                           | (458)            |
| Foreign exchange movement                                 | 1,172                              | 227             | 292              | -           | -                                    | 12                             | 1,703            |
| <b>Balance as at<br/>March 31, 2024</b>                   | <b>\$184,896</b>                   | <b>\$21,438</b> | <b>\$52,453</b>  | <b>\$-</b>  | <b>\$-</b>                           | <b>\$2,166</b>                 | <b>\$260,953</b> |

| <b>Carrying amounts</b>     | <b>Machinery<br/>and<br/>Equipment</b> | <b>Tools</b>   | <b>Buildings</b> | <b>Land</b>     | <b>Assets under<br/>Construction</b> | <b>Right of<br/>Use Assets</b> | <b>TOTAL</b>     |
|-----------------------------|--|----------------|------------------|-----------------|--------------------------------------|--------------------------------|------------------|
| As at September 30, 2023    | \$117,670                              | \$6,442        | \$55,803         | \$14,824        | \$20,709                             | \$6,981                        | \$222,429        |
| <b>As at March 31, 2024</b> | <b>\$127,990</b>                       | <b>\$7,103</b> | <b>\$62,153</b>  | <b>\$15,004</b> | <b>\$7,682</b>                       | <b>\$7,167</b>                 | <b>\$227,099</b> |

**5. INTANGIBLE ASSETS AND GOODWILL**

|                                     | <b>Computer<br/>Software and<br/>Other</b> | <b>Acquisition<br/>Intangibles*</b> | <b>Assets under<br/>Construction<br/>(Software)</b> | <b>Total<br/>Intangible<br/>Assets</b> | <b>Goodwill</b> |
|-------------------------------------|--|-------------------------------------|---|--|-----------------|
| <b>Cost</b>                         |  |                                     |   |  |                 |
| Balance as at September 30, 2023    | \$9,335                                    | \$58,162                            | \$83  | \$67,580                               | \$91,330        |
| Additions                           | 249  | -                                   | 36  | 285                                    | -               |
| Less: disposals                     | -  | -                                   | -   | -                                      | -               |
| Reclassification                    | 15   | -                                   | (15)  | -                                      | -               |
| Foreign exchange movement           | 71   | 329                                 | 1   | 401                                    | 1,236           |
| <b>Balance as at March 31, 2024</b> | <b>\$9,670</b>                             | <b>\$58,491</b>                     | <b>\$105</b>  | <b>\$68,266</b>                        | <b>\$92,566</b> |

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

|   | <b>Computer<br/>Software and<br/>Other</b> | <b>Acquisition<br/>Intangibles*</b> | <b>Assets under<br/>Construction<br/>(Software)</b> | <b>Total<br/>Intangible<br/>Assets</b> | <b>Goodwill</b> |
|---|--|-------------------------------------|---|--|-----------------|
| <b>Accumulated amortization and impairment losses</b> |  |                                     |   |  |                 |
| Balance as at September 30, 2023                      | \$7,773                                    | \$29,206                            | \$-   | \$36,979                               | \$-             |
| Amortization for the period                           | 355  | 1,992                               | -   | 2,347                                  | -               |
| Foreign exchange movement                             | 140  | 2                                   | -   | 142                                    | -               |
| <b>Balance as at March 31, 2024</b>                   | <b>\$8,268</b>                             | <b>\$31,200</b>                     | <b>\$-</b>  | <b>\$39,468</b>                        | <b>\$-</b>      |

**Carrying amounts**

|                             |                |                 |              |                 |                 |
|-----------------------------|----------------|-----------------|--------------|-----------------|-----------------|
| As at September 30, 2023    | \$1,562        | \$28,956        | \$83         | \$30,601        | \$91,330        |
| <b>As at March 31, 2024</b> | <b>\$1,402</b> | <b>\$27,291</b> | <b>\$105</b> | <b>\$28,798</b> | <b>\$92,566</b> |

\*Acquisition intangibles are composed of customer relationships and trade names resulting from business acquisitions and the purchase price allocation thereof.

**6. FINANCIAL INSTRUMENTS**

Fair value represents point-in-time estimates that may change in subsequent reporting periods due to market conditions or other factors. Presented below is a comparison of the fair value of each financial instrument to its carrying value.

The fair value of cash and cash equivalents, bank indebtedness, trade and other receivables and trade and other payables approximates their carrying amounts due to the short-term maturities of these instruments. The estimated fair value of long-term debt approximates its carrying value since debt is subject to terms and conditions similar to those available to the Company for instruments with comparable terms, and the interest rates are variable and a reflection of market-based rates.

The fair value of derivative instruments that are not traded in an active market such as over-the-counter foreign exchange options and collars is determined using quoted forward exchange rates at the consolidated statement of financial position dates and are Level 2 instruments.

During the three- and six- month periods ended March 31, 2024 there were no transfers between Level 1 and Level 2 fair value measurements.

The carrying value and fair value of all financial instruments are as follows:

|                           | <b>March 31, 2024</b>                               |  | <b>September 30, 2023</b>                               |  |
|---------------------------|---|--|---|--|
|                           | <b>Carrying<br/>Amount of<br/>Asset (Liability)</b> | <b>Fair Value of<br/>Asset<br/>(Liability)</b> | <b>Carrying<br/>Amount of<br/>Asset<br/>(Liability)</b> | <b>Fair Value<br/>of Asset<br/>(Liability)</b> |
| Cash and cash equivalents | \$16,725  | \$16,725                                       | \$15,796  | \$15,796                                       |
| Accounts receivable       | 122,896   | 122,896  | 128,449   | 128,449  |
| Trade accounts payable    | (42,575)  | (42,575)                                       | (54,043)  | (54,043)                                       |
| Bank indebtedness         | (6,311)   | (6,311)  | (4,964)   | (4,964)  |
| Customer advance payments | (7,085)   | (7,085)  | (5,152)   | (5,152)  |
| Accrued liabilities       | (29,021)  | (29,021)                                       | (35,884)  | (35,884)                                       |
| Derivative instruments    | 5,499   | 5,499  | 5,401   | 5,401  |
| Long-term debt            | (\$105,000)   | (\$105,000)                                    | (\$105,000)   | (\$105,000)                                    |

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

**7. LONG-TERM DEBT**

On March 25, 2024, the Company renewed the Committed Revolving Credit Facility (“the Credit Facility”) of \$150,000 to extend the maturity date to March 25, 2027. As at March 31, 2024, \$111,311 was utilized (September 30, 2023 - \$109,964). The facility is collateralized by a general security agreement covering all assets of the Company’s subsidiaries located in Canada and the US, with the exception of real property.

The Credit Facility is available to fund working capital, capital expenditures and other general corporate purposes of the Company and its subsidiaries, including acquisitions. Interest rates vary based on prime, bankers’ acceptance or CDOR base rates plus a relevant margin depending on the level of the Company’s net leverage ratio and as at March 31, 2024 average interest rate was 7.3%.

Pursuant to the terms of the Credit Facility, Exco is required to maintain compliance with certain financial covenants. The Company was in compliance with these covenants as at March 31, 2024.

**8. SHARE CAPITAL**

In each of February 2024 and 2023 the Company received approval from the Toronto Stock Exchange for a normal course issuer bid for the following 12-month period. The Company’s Board of Directors authorized the purchase of up to 1,780,000 and 1,785,000 common shares under each of these normal course issuer bids, respectively, which represented approximately 5% of the Company’s outstanding common shares at each approval date. During the second quarter and year-to-date 126,800 and 178,052 common shares were repurchased (2023- 0,0).

As at March 31, 2024 the Company had 38,763,112 common shares issued and outstanding.

**9. SEGMENTED INFORMATION**

**Business segments**

The Company operates in two business segments: Casting and Extrusion Technology (“Casting and Extrusion”) and Automotive Solutions.

The Casting and Extrusion segment designs and engineers tooling and other manufacturing equipment. Its operations are substantially for automotive and other industrial markets in North America and Europe.

The Automotive Solutions segment produces automotive interior components and assemblies primarily for seating, cargo storage and restraint for sale to automotive manufacturers and Tier 1 suppliers (suppliers to automakers).

The Company evaluates the performance of its operating segments primarily based on pre-tax income before interest.

The Corporate segment involves administrative expenses that are not directly related to the business activities of the above two operating segments.

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

| <b>Three Months Ended March 31, 2024</b>      |                                  |                                 |                  |                  |
|---|----------------------------------|---------------------------------|------------------|------------------|
|   | <b>Casting<br/>and Extrusion</b> | <b>Automotive<br/>Solutions</b> | <b>Corporate</b> | <b>Total</b>     |
| Sales   | <b>\$84,704</b>                  | <b>\$86,593</b>                 | <b>\$-</b>       | <b>\$171,297</b> |
| Intercompany sales                            | <b>(6,665)</b>                   | <b>(807)</b>                    | <b>-</b>         | <b>(7,472)</b>   |
| Net sales                                     | <b>78,039</b>                    | <b>85,786</b>                   | <b>-</b>         | <b>163,825</b>   |
| Depreciation                                  | <b>6,303</b>                     | <b>1,042</b>                    | <b>20</b>        | <b>7,365</b>     |
| Amortization                                  | <b>331</b>                       | <b>830</b>                      | <b>-</b>         | <b>1,161</b>     |
| Segment pre-tax income (loss) before interest | <b>5,463</b>                     | <b>8,398</b>                    | <b>(1,164)</b>   | <b>12,697</b>    |
| Net interest expense                          |                                  |                                 |                  | <b>(2,248)</b>   |
| Income before income taxes                    |                                  |                                 |                  | <b>10,449</b>    |
| Property, plant and equipment additions       | <b>4,508</b>                     | <b>569</b>                      | <b>-</b>         | <b>5,077</b>     |
| Property, plant and equipment, net            | <b>191,304</b>                   | <b>34,559</b>                   | <b>1,236</b>     | <b>227,099</b>   |
| Intangible asset additions                    | <b>130</b>                       | <b>21</b>                       | <b>-</b>         | <b>151</b>       |
| Intangible assets, net                        | <b>10,440</b>                    | <b>18,358</b>                   | <b>-</b>         | <b>28,798</b>    |
| Goodwill                                      | <b>28,482</b>                    | <b>64,084</b>                   | <b>-</b>         | <b>92,566</b>    |
| Total assets                                  | <b>395,144</b>                   | <b>229,474</b>                  | <b>(17,000)</b>  | <b>607,618</b>   |
| Total liabilities                             | <b>57,802</b>                    | <b>63,704</b>                   | <b>105,234</b>   | <b>226,740</b>   |

| <b>Three Months Ended March 31, 2023</b>      |                                  |                                 |                  |                  |
|---|----------------------------------|---------------------------------|------------------|------------------|
|   | <b>Casting and<br/>Extrusion</b> | <b>Automotive<br/>Solutions</b> | <b>Corporate</b> | <b>Total</b>     |
| Sales   | <b>\$81,528</b>                  | <b>\$83,679</b>                 | <b>\$-</b>       | <b>\$165,207</b> |
| Intercompany sales                            | <b>(9,096)</b>                   | <b>(604)</b>                    | <b>-</b>         | <b>(9,700)</b>   |
| Net sales                                     | <b>72,432</b>                    | <b>83,075</b>                   | <b>-</b>         | <b>155,507</b>   |
| Depreciation                                  | <b>5,599</b>                     | <b>1,014</b>                    | <b>21</b>        | <b>6,634</b>     |
| Amortization                                  | <b>326</b>                       | <b>847</b>                      | <b>-</b>         | <b>1,173</b>     |
| Segment pre-tax income (loss) before interest | <b>3,896</b>                     | <b>8,688</b>                    | <b>(2,550)</b>   | <b>10,034</b>    |
| Net interest expense                          |                                  |                                 |                  | <b>(2,038)</b>   |
| Income before income taxes                    |                                  |                                 |                  | <b>7,996</b>     |
| Property, plant and equipment additions       | <b>9,564</b>                     | <b>1,053</b>                    | <b>14</b>        | <b>10,631</b>    |
| Property, plant and equipment, net            | <b>183,290</b>                   | <b>32,928</b>                   | <b>1,319</b>     | <b>217,537</b>   |
| Intangible asset additions                    | <b>98</b>                        | <b>4</b>                        | <b>-</b>         | <b>102</b>       |
| Intangible assets, net                        | <b>11,146</b>                    | <b>21,737</b>                   | <b>-</b>         | <b>32,883</b>    |
| Goodwill                                      | <b>29,630</b>                    | <b>63,139</b>                   | <b>-</b>         | <b>92,769</b>    |
| Total assets                                  | <b>384,884</b>                   | <b>236,837</b>                  | <b>(15,409)</b>  | <b>606,312</b>   |
| Total liabilities                             | <b>66,649</b>                    | <b>61,751</b>                   | <b>112,592</b>   | <b>240,992</b>   |

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

| <b>Six Months Ended March 31, 2024</b>        |                                  |                                 |                  |                  |
|---|----------------------------------|---------------------------------|------------------|------------------|
|   | <b>Casting<br/>and Extrusion</b> | <b>Automotive<br/>Solutions</b> | <b>Corporate</b> | <b>Total</b>     |
| Sales   | <b>\$165,774</b>                 | <b>\$170,321</b>                | <b>\$-</b>       | <b>\$336,095</b> |
| Intercompany sales                            | <b>(14,065)</b>                  | <b>(1,495)</b>                  | <b>-</b>         | <b>(15,560)</b>  |
| Net sales                                     | <b>151,709</b>                   | <b>168,826</b>                  | <b>-</b>         | <b>320,535</b>   |
| Depreciation                                  | <b>12,546</b>                    | <b>2,097</b>                    | <b>41</b>        | <b>14,684</b>    |
| Amortization                                  | <b>672</b>                       | <b>1,675</b>                    | <b>-</b>         | <b>2,347</b>     |
| Segment pre-tax income (loss) before interest | <b>9,065</b>                     | <b>16,522</b>                   | <b>(3,334)</b>   | <b>22,253</b>    |
| Net interest expense                          |                                  |                                 |                  | <b>(4,418)</b>   |
| Income before income taxes                    |                                  |                                 |                  | <b>17,835</b>    |
| Property, plant and equipment additions       | <b>14,900</b>                    | <b>2,014</b>                    | <b>-</b>         | <b>16,914</b>    |
| Property, plant and equipment, net            | <b>191,304</b>                   | <b>34,559</b>                   | <b>1,236</b>     | <b>227,099</b>   |
| Intangible asset additions                    | <b>264</b>                       | <b>21</b>                       | <b>-</b>         | <b>285</b>       |
| Intangible assets, net                        | <b>10,440</b>                    | <b>18,358</b>                   | <b>-</b>         | <b>28,798</b>    |
| Goodwill                                      | <b>28,482</b>                    | <b>64,084</b>                   | <b>-</b>         | <b>92,566</b>    |
| Total assets                                  | <b>395,144</b>                   | <b>229,474</b>                  | <b>(17,000)</b>  | <b>607,618</b>   |
| Total liabilities                             | <b>57,802</b>                    | <b>63,704</b>                   | <b>105,234</b>   | <b>226,740</b>   |

| <b>Six Months Ended March 31, 2023</b>  |                                  |                                 |                  |                  |
|---|----------------------------------|---------------------------------|------------------|------------------|
|   | <b>Casting and<br/>Extrusion</b> | <b>Automotive<br/>Solutions</b> | <b>Corporate</b> | <b>Total</b>     |
| Sales                                   | <b>\$157,195</b>                 | <b>\$154,791</b>                | <b>\$-</b>       | <b>\$311,986</b> |
| Intercompany sales                      | <b>(15,946)</b>                  | <b>(1,440)</b>                  | <b>-</b>         | <b>(17,386)</b>  |
| Net sales                               | <b>141,249</b>                   | <b>153,351</b>                  | <b>-</b>         | <b>294,600</b>   |
| Depreciation                            | <b>11,034</b>                    | <b>1,918</b>                    | <b>42</b>        | <b>12,994</b>    |
| Amortization                            | <b>641</b>                       | <b>1,697</b>                    | <b>-</b>         | <b>2,338</b>     |
| Pre-tax income (loss) before interest   | <b>5,813</b>                     | <b>15,915</b>                   | <b>(4,038)</b>   | <b>17,690</b>    |
| Net interest expense                    |                                  |                                 |                  | <b>(3,846)</b>   |
| Income before income taxes              |                                  |                                 |                  | <b>13,844</b>    |
| Property, plant and equipment additions | <b>15,829</b>                    | <b>2,207</b>                    | <b>14</b>        | <b>18,050</b>    |
| Property, plant and equipment, net      | <b>183,290</b>                   | <b>32,928</b>                   | <b>1,319</b>     | <b>217,537</b>   |
| Intangible asset additions              | <b>179</b>                       | <b>4</b>                        | <b>-</b>         | <b>183</b>       |
| Intangible assets, net                  | <b>11,146</b>                    | <b>21,737</b>                   | <b>-</b>         | <b>32,883</b>    |
| Goodwill                                | <b>29,630</b>                    | <b>63,139</b>                   | <b>-</b>         | <b>92,769</b>    |
| Total assets                            | <b>384,884</b>                   | <b>236,837</b>                  | <b>(15,409)</b>  | <b>606,312</b>   |
| Total liabilities                       | <b>66,649</b>                    | <b>61,751</b>                   | <b>112,592</b>   | <b>240,992</b>   |

**EXCO TECHNOLOGIES LIMITED**  
**NOTES TO CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*\$(000)'s except per share amounts*

**10. NET CHANGE IN NON-CASH WORKING CAPITAL**

|                               | Six months ended March 31 |            |
|-------------------------------|---------------------------|------------|
|                               | 2024                      | 2023       |
| Accounts receivable           | <b>\$6,304</b>            | (\$3,162)  |
| Inventories                   | <b>5,842</b>              | (6,519)    |
| Prepaid expenses and deposits | <b>(1,680)</b>            | (245)      |
| Trade accounts payable        | <b>(11,827)</b>           | (1,386)    |
| Accrued payroll liabilities   | <b>(2,597)</b>            | (1,709)    |
| Other accrued liabilities     | <b>(4,675)</b>            | (4,823)    |
| Provisions                    | <b>424</b>                | 229        |
| Customer advance payments     | <b>1,892</b>              | 3,306      |
| Income taxes recoverable      | <b>1,090</b>              | 854        |
|                               | <b>(\$5,227)</b>          | (\$13,455) |

**11. INCOME TAXES**

The consolidated effective income tax rates for the three- and six- month periods ended March 31, 2024 was 22.8% and 23.1% (three- and six month periods ended March 31, 2023 – 21.4% and 21.9%). The income tax rate in the current quarter and year to date were impacted by geographic distribution and foreign rate differentials.

## **CORPORATE INFORMATION**

Exco Technologies Limited is a global supplier of innovative technologies servicing the die-cast, extrusion and automotive industries. Through our 21 strategic locations in 9 countries, we employ approximately 5,000 people and service a diverse and broad customer base.

Telephone: 905-477-3065

Fax: 905-477-2449

Web: [www.excocorp.com](http://www.excocorp.com)

## **TORONTO STOCK EXCHANGE LISTING**

TSX:XTC, OTCQX:EXCOF

## **DIRECTORS**

Edward H. Kernaghan

Darren M. Kirk, President and CEO

Robert B. Magee, Lead Director

Colleen M. McMorrow

Brian A. Robbins, Executive Chairman

Tommy J. Skudutis

## **CORPORATE OFFICERS**

Brian A. Robbins, PEng

Executive Chairman

Darren M. Kirk, CFA, MBA

President and CEO

Matthew Posno, CPA, CA, MBA

Vice President Finance, CFO and Secretary

Paul E. Riganelli, MA, MBA, LLB

Executive Vice President

## **TRANSFER AGENT**

TSX Trust Company

301-100 Adelaide Street West

Toronto, Ontario

M5H 4H1

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